

Money and Wealth

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Table of Contents

III. How a person uses money will tell you a lot about him	4
IV. What is money?	4
V. Money is not evil.....	6
1. It is not wrong for a Christian to have wealth.....	6
2. It <i>is</i> wrong for the acquisition of riches to be your life's goal	6
3. Filthy lucre	7
VI. Does money buy happiness?	7
VII. Acquiring money and wealth.....	8
1. If we are to have wealth legitimately, it must be worked for.....	8
2. Being an employee, self-employed, or an employer.....	8
3. Receiving an inheritance.....	14
4. Winning the lottery	16
5. Begging.....	17
6. Theft.....	17
VIII. Saving.....	17
1. Saving is hard.....	17
2. Why save?	19
3. The need for an emergency fund.....	22
4. When to save.....	22
5. How to save.....	24
6. How much of one's income to save	25
7. How much to have saved by the end of your working years	25
8. Taking an account of your wealth.....	32
9. Financial freedom	32
10. Financial security	32
11. Financial peace	33
12. Saving money over a lifetime pays off.	33
13. A warning against greed	33
IX. Investing.....	34
1. Investing is often called <i>trading</i>	34
2. Make your money work for you	34
3. Different types of retirement accounts.....	36
4. Financial advisors	44
X. Budgeting	46
XI. Giving	49

2. Giving to God	50
3. Giving to the poor	52
4. Generosity	56
XII. Spending	59
3. One major reason that most Americans are broke is <i>vehicles</i>	63
4. Enjoying the fruit of your labor	80
5. You can't take it with you	81
XIII. Lending	81
1. When to lend.....	81
2. When not to lend.....	82
3. Interest.....	82
XIV. Taxes.....	84
XV. Debt	85
3. Reasons to avoid debt like the plague	87
4. It is foolish to be in debt.....	88
5. The broke-person mindset versus the wealthy-person mindset	88
6. The “build your credit” myth	89
7. Don’t buy or build a house until you are financially prepared to do so.....	90
8. Christians should be lenders, not borrowers	92
9. Being a debtor is to be cursed and under the judgment of God	92
10. Avoid and hate debt	92
11. Pay your debts.....	92
12. Contentment.....	92
13. Keeping up with the Joneses.....	93
14. Covetousness.....	94
15. How to get out of debt	94
XVI. Gambling	94
XVII. Bankruptcy	95
XVIII. Being surety (co-signing).....	95
XIX. Insurance	97
XX. Being rich	99
2. God gives men power to get wealth.....	99
3. There is nothing wrong with being rich.....	99
6. With wealth comes much responsibility	100
7. Wealth makes many friends.....	100
8. Warnings about wealth	100
XXI. Being poor.....	103
XXII. Retirement	104
2. Modern retirement is sleeping during harvest	104
3. Retirement is not only bad for your finances; it is also bad for your health and wellbeing	106
4. The only retirement in the Bible is death.....	107
XXIII. Leaving an inheritance	108
XXIV. Pastor Wagner’s Practical Tips on money management	109
1. Rule #1: Don't finance anything (with the possible exception of your first house).....	109
2. Rule #2: Pay for things with physical cash, not credit.....	110
3. Rule #3: If you use a credit card, use it as cash and pay it off weekly (or daily)	110

4. Rule #4: Get out of debt as quickly as possible	110
5. Rule #5: Create a budget and make it automatic	111
6. Rule #6: When you get a raise or your income increases, spend the same and save more...99	
7. Rule #7: Get on the same page with your spouse and manage money together.....99	
8. Taking out a 30-year mortgage to write off the interest on your taxes is stupid	100
XXV. Dave Ramsey's 7 Baby Steps to get out of debt and become wealthy	119
2. Baby Step #1: Save \$1,000 Fast	119
3. Baby Step #2: Start the Debt Snowball	119
4. Baby Step #3: Finish the Emergency Fund.....	121
5. Baby Step #4: Invest 15% of Your Household Income in Retirement	123
6. Baby Step #5: Save for College	124
7. Baby Step #6: Pay Off Your Home Mortgage Early	125
8. Baby Step #7: Build Wealth and Give Like No Other.....	128
XXVI. Forget about being "normal".....	128
XXVII. My hope	129
XXVIII. It's never too late to start.....	130

I. Money is as much a part of life as is any other thing.

1. Money answers all things (**Ecc 10:19**).
 - A. Money can't solve all your problems, but it can solve a lot of them.
 - B. Managing money well will prevent many problems from arising.
2. Most decisions in life have to do with money in one way or another.
3. The Bible therefore has a lot to say about money and wealth.
4. Money can be a blessing or a curse, a help or a hinderance.
5. If you manage money well, happiness and wellbeing will result.
6. If you manage money poorly, sorrow, stress, and misery will result.

II. How a person uses money will tell others a lot about him.

1. A person who saves a significant amount of his income is *wise*.
2. A person who spends all he makes and saves little or nothing is *foolish*.
3. A person who saves all that he can and spends and gives little or nothing is *miserly*.
4. A person who gives liberally to God and His work is *faithful* and *wise*.
5. A person who does not give to God and His work is *unfaithful* and *foolish*.
6. A person who gives to others is *generous* and *faithful*.
7. A person who never gives to others is *stingy*.
8. A person who gets a raise and *spends* the same amount of money as before is *wise*.
9. A person who gets a raise and *saves* the same amount of money as before is *foolish*.
10. A person who gets an inheritance and spends it quickly is *a fool*.
11. A person who gets an inheritance and saves most of it, and enjoys a little of it, is *wise*.
12. A person who takes out a loan for something is *discontent, impatient, immature, and foolish*.
13. A person who waits to buy something until he has saved up the money to pay cash for it is *content, patient, mature, and wise*.
14. "Remember that a person who is foolish with money is foolish in other ways too." (H. Jackson Brown Jr., *The Complete Life's Little Instruction Book*, #663)
15. The way a person uses money will reveal his principles, or lack thereof.
 - A. "The good thing about principles is that they make life easy. I have heard it said that when someone bases his life on principle, 99 percent of his decisions are already made." (Dave Ramsey, *The Total Money Makeover*, p. 150)
 - B. I wholeheartedly agree with Mr. Ramsey. Having well thought-out, Biblically-based principles which one holds to firmly without wavering makes life easier and greatly improves the quality of one's life.
 - C. One of the many principles that I live by is that I will never go into debt for anything, God being my helper.
 - D. Therefore, many of my life's decisions were automatically made without any deliberation.

III. What is money?

1. Money *n.* - 1. a. Current coin; metal stamped in pieces of portable form as a medium of exchange and measure of value. b. Applied occas. by extension to any objects, or any material, serving the same purposes as coin. c. In mod. use commonly applied indifferently

- to coin and to such promissory documents representing coin (esp. government and bank notes) as are currently accepted as a medium of exchange. See *paper money*.
2. Money is a commonly used and accepted medium of exchange.
 - A. Items that function as money usually have the following characteristics:
 - i. Intrinsic value
 - ii. Durability
 - iii. Divisibility
 - iv. Uniformity
 - v. Portability
 - vi. Limited supply
 - vii. Acceptability
 - viii. Noncounterfeitability
 - B. Because they have all these qualities, for thousands of years gold and silver have functioned as money.
 3. Some history of money
 - A. Historically, money consisted of precious metals such as gold and silver, and the value of the money was according to its weight (**Jer 32:9-10**).
 - B. Shekel - 1. a. An ancient unit of weight of the Babylonians, and hence of the Phœnicians, Hebrews, and others, equal to one-sixtieth of a mina (see mina 1). b. A coin of this weight; esp. the chief silver coin of the Hebrews.
 - C. The dollar used to be a unit of weight of gold and silver.
 - i. "A dollar was first defined in the Mint Act of 1792 as 371.25 grains of fine silver, exactly the weight of the Spanish mill dollar, which was the most common coin in colonial America and which continued to circulate legally in the United States until 1857, 70 years after the signing of the Constitution." (Peter Schiff, *Crash Proof 2.0*)
 - ii. "No State shall enter into any Treaty, Alliance, or Confederation; grant Letters of Marque and Reprisal; coin Money; emit Bills of Credit; make any Thing but gold and silver Coin a Tender in Payment of Debts;" (US Constitution, Article I Section 10).
 - iii. The US was on a bi-metallic standard (both silver and gold) which was problematic because the ratio of gold to silver would vary and Gresham's Law would cause the higher valued metal to disappear from circulation.
 - D. In 1934 the US government made it illegal for US citizens to own gold.
 - E. In 1965 the silver was taken out of quarters and dimes.
 - F. In 1971 the "gold window" was closed, and foreign governments were no longer able to redeem gold for dollars.
 - i. At that point the dollar became a purely fiat currency backed by nothing.
 - ii. With gold-backing gone, nothing was left to restrain the Federal Reserve from printing as much paper money as they wished, and inflation exploded.
 - G. This wicked policy of debasing the currency is not new.
 - i. The Jews were doing it thousands of years ago, "making the ephah small, and the shekel great, and falsifying the balances by deceit?" (**Amo 8:4-6**)
 - ii. Ephah - A Hebrew dry measure, identical in capacity with the bath; see bath n.3; it is variously said to have contained from 4½ to 9 gallons.
 - H. God hates this kind of thing (**Pro 20:10; Lev 19:35-36**).

- I. Inflation robs savers of their purchasing power, and it also creates the business cycle which ultimately ends in a bust which destroys the jobs and lives of innocent people.
- J. Enough talking about the government's mismanagement of money—let's talk about yours.

IV. Money is not evil.

1. It is not wrong for a Christian to have wealth.
 - A. Abraham had great wealth (**Gen 13:2**).
 - B. David was rich (**1Ch 29:28**).
 - C. Solomon had great wealth (**1Ki 10:23**).
 - D. Rich believers are exhorted, not to give away all their wealth, but rather to not trust in it and be willing to give it to those in need (**1Ti 6:17-19**).
 - E. Rich Christians are a blessing to their families, churches, friends, neighbors, and community.
 - F. Both rich and poor must be careful to not trust in riches.
 - i. The rich have a tendency to trust in their riches to protect them (**Pro 18:11**).
 - ii. The poor have a tendency to trust that riches *would* save them from all their problems.
 - iii. The Bible is replete with warnings to not trust in riches.
 - iv. If riches increase, set not your heart upon them (**Psa 62:10**).
 - v. To make gold one's hope, or to rejoice in wealth is a sin and a denial of God (**Job 31:24-25, 28**).
 - vi. We must never glory in riches, but only in the fact that we know and understand God (**Jer 9:23-24**).
 - vii. Riches don't last forever (**Pro 27:24; Pro 23:5; Psa 49:10-12**).
 - viii. Trusting in riches will cause one to fall (**Pro 11:28**).
 - ix. Trusting in riches will obstruct one's way into the kingdom of God (the local church) (**Mar 10:23-25**).
 - x. Silver and gold will not save a person from the wrath of God (**Eze 7:19; Zep 1:18**).
2. It *is* wrong for the acquisition of riches to be your life's goal.
 - A. Labour not to be rich (**Pro 23:4**).
 - i. My goal is not to be rich, but to have enough wealth to provide for my wife and myself until we both die, no matter what age that might be.
 - ii. That takes a lot of money.
 - iii. Don't love riches, but lay them up to provide for your own, or you're worse than infidel (**1Ti 5:8**).
 - B. A man's life consists not in the abundance of the things which he possesses (**Luk 12:15**).
 - C. What good is having a bunch of stuff you don't need anyway? (**Ecc 5:11-12**).
 - D. They that haste to be rich will not be innocent in doing so (**Pro 28:20**), and they will end up poor in the long run (**Pro 28:22**).
 - E. They that *will be* (desire to be) rich fall into a snare (**1Ti 6:9**).

- F. The love of money is the root of all evil (**1Ti 6:10**).
- G. A man of God must especially be careful to flee these things (**1Ti 6:11; 1Ti 3:3**).
- H. You can't serve God and money (**Mat 6:24**).
- I. Your heart will be where your treasure is (**Mat 6:20-21; Luk 12:33-34**).
- J. Lot chose wealth over righteousness (**Gen 13:10-13**) and ended up with neither.

3. Filthy lucre

- A. The Bible condemns using the ministry for financial gain (**1Sa 8:3; 1Ti 3:3; Tit 1:7, 11; 1Pe 5:2**).
 - i. Lucre *n.* – 1. Gain, profit, pecuniary advantage. Now only with unfavourable implication: Gain viewed as a low motive for action; ‘pelf’. *filthy lucre*:
 - ii. Pecuniary *adj.* – 1. Consisting of money; exacted in money.
 - iii. Filthy *adj.* – 1. a. Full of filth; besmeared or defiled with filth; dirty, foul, nasty, unclean. 3. Morally foul or polluted; obscene. 1611 Bible Col. iii. 8 You also put off all these, anger+filthy communication out of your mouth.
- B. But this does not mean that money or the acquisition of it is evil.
- C. A pastor is supposed to be financially compensated for his labor (**1Co 9:6-14**), but he is not to be in the ministry for the purpose of making money.

V. Does money buy happiness?

- 1. A certain amount of money can buy a certain amount of happiness.
 - A. \$3 will buy a good cup of coffee which will bring some people happiness.
 - B. \$15 will buy a delicious lunch at one's favorite restaurant which will bring happiness.
 - C. \$200/month in Florida in August will buy air conditioning which will bring much happiness.
- 2. Studies and surveys have shown that an increase of income correlates to an increase of happiness, but only to the point at which one's needs are met and one can live comfortably.
 - A. “A [2010 study](#) based on a Gallup poll of more than 450,000 respondents suggests that making an income up to \$75,000 a year may make you feel more satisfied with your life. This survey only looked at people in the United States. Another [Gallup poll from 2017 Trusted Source](#) surveyed people from around the world and resulted in similar findings. According to survey results, emotional well-being may be reached when a person earns between \$60,000 and \$75,000. Satiation may occur when a person earns around \$95,000.” (Tim Jewell, *Can You Buy Happiness?*, [Healthline](#), 10-29-2019)
 - B. “A 2010 study by noted economist and psychologist Daniel Kahneman found that, where wealth is concerned, a person's satisfaction with their life no longer increases after about \$75,000 a year. At this point, most people are better able to handle major life stressors like poor health, relationships, or loneliness than if they're making less or are below the poverty line. Beyond that, daily habits and lifestyle are the main drivers of happiness.” (Ibid)
 - C. Solomon's experience confirms the findings of this study.
 - D. Great wealth did not bring him great happiness (**Ecc 2:1-11**).
 - E. If your basic needs are met and you are not happy, chances are you will not be any happier with more money.
 - F. For most people, the more they make, the more they spend.

- i. The more they spend, the more stuff they have to manage and maintain.
 - ii. The more they have to manage and maintain, the more stress they have (**Ecc 5:11-12**).
 - iii. The more possessions and stress they have, the less time they have to spend building quality relationships which brings true happiness.
- 3. Money will not buy true happiness.
 - A. “Understand that happiness is not based on possessions, power, or prestige, but on relationships with people you love and respect.” (H. Jackson Brown Jr., *The Complete Life’s Little Instruction Book*, #383)
 - B. “Don’t think you can fill an emptiness in your heart with money.” (Ibid, #798)
 - C. “Money is the short end of life, but everybody needs a little.” (Leon Wagner)

VI. Acquiring money and wealth

- 1. If we are to have wealth legitimately, it must be worked for.
 - A. Wealth that is gotten by hard work will last, but wealth gotten by vanity (luck, lottery, etc.) will not last (**Pro 13:11**).
 - B. Someone that comes into great wealth through inheritance will likely lose it just as quickly (**Pro 20:21**).
 - C. The prosperity of fools shall destroy them (**Pro 1:32**).
 - D. Talk is cheap: people that only talk about making money usually don't have any (**Pro 14:23**).
 - E. Karl Marx's wife allegedly exhorted him to quit writing so much about capital and start working to earn some.
- 2. Being an employee, self-employed, or an employer
 - A. Your income is your greatest wealth-building tool.
 - i. “I believe with everything within me that your most powerful wealth-building tool is your income. Ideas, strategies, goals, vision, focus, and even creative thinking are vastly important, but until you get control and full use of your income to build wealth, you will not build and keep wealth. Some of you might inherit money or win a jackpot, but that is dumb luck, not a proven plan to financial fitness. To build wealth, YOU will have to regain control of your income.” (Dave Ramsey, *The Total Money Makeover*, p. 109)
 - ii. “You’ll hear this from me a lot: your income is your most powerful wealth-building tool. But you’ll only build that wealth and security if you free your income from accidental, careless spending and an endless cycle of debt payments.” (Dave Ramsey, *Dave Ramsey’s Complete Guide to Money*, p. 64)
 - iii. Managing your income to build wealth will be covered later.
 - B. Employees are called laborers in the Bible.
 - i. Laborer *n.* – 1. One who performs physical labour as a service or for a livelihood; *spec.* one who does work requiring chiefly bodily strength or aptitude and little skill or training, as distinguished, e.g., from an artisan

- (often with defining word prefixed, as *agricultural, bricklayer's, dock, farm, mason's labourer, etc.*). 2. *gen.* One who does work of any kind, a worker.
- ii. Laborers earn wages (**Joh 4:36**).
 - (i) Laborers are hired for an agreed upon wage (**Mat 20:1-2**).
 - (ii) A laborer's pay is called his *hire* (**Deut 24:14-15; Mat 20:8**).
 - (iii) Hire *n.* – 1. Payment contracted to be made for the temporary use of anything. 2. Payment contracted to be made for personal service; wages.
 - (iv) A laborer is worthy of his wages (**Luk 10:7; 1Ti 5:18**).
 - iii. Employees have the right to negotiate their pay with their employer (**Gen 29:15-18; Gen 30:25-34**).
 - iv. There is nothing wrong with being a laborer.
 - v. There is no such thing as a “base” job (**Pro 14:23**) as long as it is honest work and a man does it diligently (**Rom 12:11**) as unto the LORD (**Col 3:23-24**) with all his might (**Ecc 9:10**).
 - vi. Any man who works honestly, diligently, and as unto the LORD will not have a “base” job for long.
 - (i) He that is diligent in his business is going places (**Pro 12:24; Pro 22:29**).
 - (ii) Diligent *adj.* - 1. Of persons: ‘Constant in application, persevering in endeavour, assiduous’, industrious; ‘not idle, not negligent, not lazy.’
 1. Assiduous *adj.* - 1. Of persons or agents: Constant in application to the business in hand, persevering, sedulous, unwearingly diligent.
 2. Industrious *adj.* - 1. Characterized by or showing intelligent or skilful work; skilful, able, clever, ingenious. 2. Characterized by or showing application, endeavour, or effort; painstaking, zealous, attentive, careful.
 - (iii) He that works diligently will prosper (**Pro 10:4; Pro 13:4; Pro 21:5**).
 - (iv) Consider the following people in the Bible who were diligent in their business and were promoted for it.
 1. Joseph (**Gen 39:1-6; Gen 41:39-43**).
 - a. Prosperous *adj.* – 1. Having continued success or good fortune; consistently successful; flourishing, thriving.
 - b. Prosper *v.* – 1. a. *intr.* Of a person, community, etc.: To be prosperous, fortunate, or successful; to flourish, thrive, succeed, do well.
 - c. Joseph was successful in whatever he did because the Lord was with him, and he obviously worked diligently at it.
 - (v) David (**1Sa 18:5**).
 - (vi) Jeroboam (**1Ki 11:28**).
 - (vii) Daniel (**Dan 6:3**).
 - (viii) Paul the apostle (**1Co 15:10 c/w 2Co 11:5 & 2Co 12:11**).

- vii. If you are faithful in your current job, your boss will know that you will be faithful with more responsibility and you will be promoted (**Luk 16:10**).
 - (i) “When you find someone doing small things well, put him or her in charge of bigger things.” (H. Jackson Brown Jr., *The Complete Life’s Little Instruction Book*, #710)
 - (ii) If you are not faithful in your current position, why would anyone want to promote you to a higher one (**Luk 16:11**).
 - (iii) If you are not faithful with your employer’s equipment, money, and customers, why would God give you your own business (**Luk 16:12**).
- C. Employees are called hirelings in the Bible.
 - i. Hireling *n.* – 1. One who serves for hire or wages; a hired servant; a mercenary (soldier).
 - (i) Employees almost never care about the business as much as the business owner does (**Joh 10:11-13**).
 - (ii) If an employee cares about the business and treats it as his own, he will be highly valued by his employer and will almost certainly advance in the company.
 - ii. A hireling is rewarded for his work with wages (**Job 7:2**).
- D. Employees are a type of servant.
 - i. Servant – *n.* A person of either sex who is in the service of a master or mistress; one who is under obligation to work for the benefit of a superior, and to obey his (or her) commands. 1. A personal or domestic attendant; one whose duty is to wait upon his master or mistress, or do certain work in his or her household. (The usual sense when no other is indicated by the context; sometimes with defining word, as domestic servant.) 2. a. In a wider sense: One who is under the obligation to render certain services to, and to obey the orders of, a person or a body of persons, esp. in return for wages or salary.
 - ii. Obligation – 1. The action of binding oneself by oath, promise, or contract to do or forbear something; an agreement whereby one person is bound to another, or two or more persons are mutually bound; also, that to which one binds oneself, a formal promise.
 - iii. Hirelings are a type of servant (**Job 7:2**).
 - iv. Servants who work for wages are called hired servants (**Lev 25:6, 53; Mar 1:20; Luk 15:17**).
 - v. Hired – *ppl. adj.* 1. Engaged or employed for payment; let out on hire: mercenary.
 - vi. Mercenary – *n.* 1. One who labours merely for hire; a hireling, a mercenary person.
 - vii. Mercenary – *adj.* 1. Of persons: Working merely for the sake of monetary or other reward; actuated by considerations of self-interest.
- E. The employer is the master; the employee is the servant.
 - i. Employer – *n.* a. One who employs. Const. of. b. *spec.* One who employs servants, workmen, etc. for wages.
 - ii. Master – 1. a. *gen.* One having direction or control over the action of another or others; a director, leader, chief, commander; a ruler, governor.

- iii. Employee - *n.* a. A person employed for wages; b. (nonce-use.) Something that is employed.
 - iv. Though an employer is the master in the relationship, he is still under obligation by God and by the law to pay the wages he has agreed to pay to his laborers/servants when he has agreed to pay them (**Deut 24:14-15; Lev 19:13; Jer 22:13; Mal 3:5**).
 - v. If you don't think you're being paid or treated fairly, ask for a raise and/or better working conditions.
 - vi. If your employer will not grant your request, you have two choices: quit or keep your mouth shut.
 - vii. Be content with your wages (**Luk 3:14**).
 - (i) If you agreed to work for a certain wage, as long as your employer pays you that wage, you have no right to complain about it (**Mat 20:10-15**).
 - (ii) "Never criticize the person who signs your paycheck. If you are unhappy with your job, resign." (H. Jackson Brown Jr., *The Complete Life's Little Instruction Book*, #185).
 - 1. Side note: never quit a job until you have found another one.
 - 2. First, you never know how long it might take to find another job.
 - 3. Second, it's much easier to find a job when you have a job.
 - a. There are two reasons for this.
 - b. First, it looks better to a prospective employer when you have a job. If you are unemployed, it could be due to no fault of your own, but it could also be that you were fired for being lazy, incompetent, disagreeable, or dishonest.
 - c. Second, you will be far more at ease in an interview when you already have a job and don't *need* a different one.
 - d. Interviewers will pick up on desperation and be turned off by it. On the other hand, they will also perceive calmness and confidence and be impressed by it.
 - (iii) Complaining about your employer is wrong unless he has not fulfilled his end of the contract (**Gen 29:25; Gen 31:7-8, 41; Jam 5:4**).
 - (iv) Why would you complain about the one person or company in the world who actually employs and pays you when thousands of others offer you no opportunity and pay you nothing?
- F. Being an employer is very difficult.
- i. He had to work and under-consume to save up enough money to start a business.
 - ii. He had to risk his savings on an endeavor that was likely to fail (as most start-up businesses do).
 - iii. He had to put in very long hours to start, grow, and sustain his business.
 - iv. He has to pay his employees whether or not he makes any money.

- v. He has to train his employees and oftentimes make no money from them for a season until they are trained and proficient at their job.
 - vi. He has to worry about whether he can make payroll.
 - vii. He has the stress of knowing that his employees and their families depend on him.
 - viii. He has to pay high taxes.
 - ix. He has to comply with onerous regulations.
 - x. He has to forecast future revenue and hire or fire people accordingly.
 - xi. Honest entrepreneurs and business owners should be respected and admired, not envied and disdained.
 - xii. "I have no complex about wealth. I have worked hard for my money, producing things people need. I believe that the industrial leader who creates wealth and employment is more worthy of historical notice than politicians or soldiers." (Paul Getty)
- G. Being an employee is very easy compared to being an employer.
- i. An employee takes on very little risk when he takes job.
 - ii. He is guaranteed a paycheck, whether or not the company is profitable.
 - iii. If something goes wrong, the employee could lose his job and have to find another one, but the employer has lost all that he worked for for years.
 - iv. Normally speaking, when the employee goes home, he doesn't have to worry about the business.
 - v. He gets paid while he is in training and not making the company much, if any, money.
 - vi. If he isn't happy with his job, he can find another one doing the same thing or something else.
 - vii. His taxes are extremely simple.
 - viii. He has no (or very limited) regulations to comply with.
 - ix. Most people are not cut out to be self-employed business owners.
 - x. This is why most people are employees and very few are employers.
- H. It is just and right for an employer to make profit from the labor of his employees.
- i. An employer assumes a lot of risk when starting a business and hiring employees.
 - ii. In most cases, the employer must pay his employees for their labor before he receives the revenue they generate.
 - iii. The employee gets paid for his labor immediately (or within a short period of time) and assumes very little risk.
 - iv. The employer risks paying the employee, but never getting compensated.
 - v. The employer provides the employee with equipment, tools, and machines that make him far more productive than he otherwise would be.
 - vi. The employee would never be able to produce enough output with only his two hands to earn the kind of wage that his employer pays him.
 - vii. A man would be crazy to start a company, employ others, and take on huge risk to only be paid the same hourly wage that he could make working for someone else.
 - viii. Profit is the reward that the employer receives for the risk he took.

- ix. The only people in this world who are ever going to make a lot of money (with very few exceptions) are business owners.
 - (i) Highly skilled people who work for others can make a good living, but they will never make huge sums of money, because one can only trade his hours for a limited amount of money.
 - (ii) Trading time for money will never make one super wealthy.
 - (iii) Only those who learn how to make money when they are not working will generate large amounts of wealth.
 - (iv) “If you don’t find a way to make money while you sleep, you will work until you die.” (Warren Buffet)
 - (v) Although most people will never make huge sums of money from their labor, nearly anyone who has a decent income, is frugal, and saves and invests his money wisely (**Mat 25:16-17**) can accumulate a lot of money over time.

I. Unions

- i. When the topic of unions comes up, always remember that the employer is the master and the employees are the servants.
 - (i) Workers have a right to request higher wages and better working conditions.
 - (ii) Employers have a right to grant or deny those requests.
 - (iii) If a worker doesn’t like his wage, benefits, or working conditions, he can quit.
 - (iv) Workers have a right to collectively ask for higher wages, etc.
 - (v) Employers have a right to deny such requests.
 - (vi) Workers only have a right to form a union to bargain for better pay, etc. only if the employer grants them that right.
 - (vii) If the employer doesn’t want his workers to unionize, he has the right to fire any who try to do so.
- ii. Unions, unless allowed by the employer, are wrong.
 - (i) Servants have no right to create an organization that operates within a company without the owner’s approval.
 - 1. The earth cannot bear servants reigning (**Pro 30:21-22**).
 - 2. It is not seemly for servants and rulers to switch places (**Ecc 10:5-7; Pro 19:10**).
 - (ii) Servants have no right to demand concessions from their master.
 - (iii) An employer has the right to do whatever he wants with his own company and pay his workers whatever he has agreed to pay them (**Mat 20:15**).
- iii. Unions are unnecessary.
 - (i) The free market will raise wages to a fair rate when employers and employees are able to freely negotiate wages.
 - (ii) If an employer is offering too low of wages, his employees will go to a competitor who is offering higher wages which will force him to increase his wages or go out of business.
- iv. Unions are harmful.

- (i) Unions oftentimes seek to increase wages above the market rate, which will cause companies to become unprofitable and go out of business.
- (ii) They also disincentivize hard work and diligence because all workers get raises, regardless of performance.
- (iii) They protect lazy people from being fired.

3. Receiving an inheritance

- A. Another way to acquire money and wealth is by inheriting it.
- B. This is an inferior way to build wealth because something that is not worked for is usually not appreciated or managed well.
 - i. “*Note that in eight of the ten occupational categories, gift receivers have smaller levels of net worth (wealth) than those who do not receive gifts.*” (emphasis in the original) (Thomas J. Stanley, *The Millionaire Next Door*, p. 152)
 - ii. “Many of the most highly productive sons and daughters receive no wealth transfers whatsoever. Yet as we have discussed in Chapter 5, that’s one reason they’re wealthy!” (Thomas J. Stanley, *The Millionaire Next Door*, p. 176)
- C. Inheritances often turn out to not be the blessings they at first appear to be (**Pro 20:21**).
 - i. An inheritance gotten in youth will be squandered by most people (**Luk 15:12-14**).
 - ii. Many older people quickly spend the inheritance they are given as well.
 - iii. I have witnessed this.
 - iv. Leaving an inheritance or giving financial gifts to children will often make them worse off in the long run.
 - (i) “For example, affluent parents often subsidize their children’s purchase of a home. The intent may be to help their children ‘get started on the right foot.’ The parents assume that such gifts are a once-in-a-lifetime phenomenon. Some have told us that they thought ‘this would be the last dollar the kids would ever need.’ They assume that the recipients of their kindness will be able to ‘do it on their own’ in the near future. Nearly half the time, they are wrong.

“Gift receivers frequently are underachievers in generating income. All too often the income of the gift receiver does not increase at the same rate as his consumption. Remember, expensive homes are typically located in what we call high-consumption neighborhoods. Living in such neighborhoods requires more than just being able to pay the mortgage. To fit in, one needs to ‘look the part’ in terms of one’s clothing, landscaping, home maintenance, automobiles, furnishings, and so on. And don’t forget to add high property taxes to all the other items.

“Thus, a gift of a down payment, whether full or partial, can place a recipient on a treadmill of consumption and continued dependence on the gift giver. But the majority of these recipients' neighbors, more likely than not, receive no cash gifts from their parents. They are much more content and confident about their lifestyle than most gift receivers are. Many gift receivers in such situations become sensitive to the need for continued economic outpatient care. Their orientation may even dramatically change from a focus on self-generated economic achievement to one of hoping for and contemplating the arrival of additional gifts. Underachieving income producers in such cases find it nearly impossible to accumulate wealth.” (Thomas J. Stanley, *The Millionaire Next Door*, p. 153)

- (ii) “The more dollars adult children receive, the fewer dollars they accumulate, while those who are given fewer dollars accumulate more.

“This is a statistically proven relationship. Yet many parents still think that their wealth can automatically transform their children into economically productive adults. They are wrong. Discipline and initiative can’t be purchased like automobiles or clothing off a rack.” (Thomas J. Stanley, *The Millionaire Next Door*, p. 168)

- (iii) “Is a rent-free environment ideal for a young entrepreneur? We don’t think so. Nor is the gift of a business. The most successful business owners are the ones who put much of their own resources behind their ventures. Many succeed because they *have* to succeed. It’s their money, their product, their reputation. They have no safety net. They have no one else to rely upon for their success or failure.” (Thomas J. Stanley, *The Millionaire Next Door*, p. 168)

- (iv) If you want to make your broke, big-spending, financially irresponsible, or lazy children better off, give them nothing.

- (v) Sadly, that is the opposite of what most parents do.

- (vi) “Often the unemployed have a history of being in and out of work. Others are so-called professional students. Typically, their parents view these children as needing the money more than their brothers and sisters do, now and in the future. Thus, the unemployed are more than twice as likely as their working brothers and sisters to receive inheritances.” (Thomas J. Stanley, *The Millionaire Next Door*, p. 191)

D. Wise men often have a sad reality to face—they spend a lifetime saving and being prudent with their money, only to leave it to children or others who will waste it (Ecc 2:18-21; Psa 39:6).

- i. Deciding who to leave his wealth to is a very difficult decision for a wise man.
- ii. I personally would want to leave my wealth to someone who both needs it and will be wise with it.
- iii. But those two things are usually mutually exclusive because those who need money usually are not wise with it, and those who are wise with it usually don't need more.
- iv. Some wise men are inclined to leave their wealth to those who are already well-off—having demonstrated an ability to manage money well—and therefore they know that their hard-earned money will not be wasted (**Mat 25:28-29**).
- v. I think this is a wise approach, but one which will make most people angry with you and question your character (**Luk 19:24-26**).
- vi. If a wealthy person has adult children or grandchildren that he is considering leaving an inheritance to, consider doing the following.
 - (i) Give \$10,000 to each child or grandchild and tell them it is theirs to do whatever they want with it. Tell them that all you ask is that they let you know in a year what they did with the money.
 - (ii) Those who spent all or most of it on consumer goods (vehicles, toys, furniture, unnecessary home improvements, etc.) or leisure/entertainment (vacations, going out to eat, going to shows, etc.) should receive no inheritance because have proven that they will waste it (**Luk 16:10b-12**).
 - (iii) Those who save or invest all or most of it are worthy to receive an inheritance because they have shown themselves to be wise, prudent, and responsible with money (**Luk 16:10a**).
- E. It takes wisdom for an inheritance to be a blessing instead of a waste (**Ecc 7:11**).
- F. The prosperity of fools will destroy them (**Pro 1:32**), especially when it is unearned prosperity.

4. Winning the lottery

- A. Winning the lottery will bring a man wealth and often subsequent poverty just about as quickly.
- B. Wealth gotten by vanity will not last (**Pro 13:11**).
- C. “Lottery winners are more likely to declare bankruptcy within three to five years than the average American. What’s more, studies have shown that winning the lottery does not necessarily make you happier or healthier.” (Abigail Johnson Hess, [Here’s why lottery winners go broke](#), 8-25-2017)
- D. Lottery winners’ lives are often ruined due to lack of money management skills, friends and family seeking money (**Pro 14:20; Pro 19:4, 6**), and being the target of thieves (**Pro 13:8**).
- E. The only way that winning the lottery (multiple millions) could be a blessing and not a curse is if the winner did not change his lifestyle and told nobody that he won.
- F. Most people do not have the wisdom and the self-discipline to do that though.

5. Begging

- A. Beg v. – 1. To ask alms or by way of alms. a. *trans.* To ask (bread, money, etc.) in alms or as a charitable gift; to procure (one's living) by begging.
- B. Begging is not an honorable way to acquire wealth (**Luk 16:3**).
- C. Righteous people and their children will not have to beg (**Psa 37:25**).
 - i. This is because God promises to provide for them (**Pro 10:3; Php 4:19**).
 - ii. This is also because they obey the word of God and work for a living, save money, and spend wisely (more on this later).
- D. If you don't work when you should, you might end up having to resort to this ignominious practice (**Pro 20:4**).
- E. If a man begs because he is blind or incapable of providing for himself, that is one thing (**Mar 10:46; Joh 9:8**); but if he begs due to laziness or foolish choices, that is another.

6. Theft

- A. Theft is another way to acquire wealth, but it will obviously not be blessed by God (**Exo 20:15**).
- B. Theft can take many forms other than straight-up forcibly stealing someone else's wealth.
- C. Fraud, unjust lawsuits, or voting for politicians who will steal other people's money through taxation and give it to you are all forms of theft.
- D. "The darkest hour of any man's life is when he sits down to plan how to get money without earning it." (Horace Greeley)

VII. Saving

1. Saving is hard.

- A. It requires sacrifice, self-denial, and discipline, which is why most people don't do much of it.
- B. But it pays off later by giving you a blessed life of peace, satisfaction, fulfillment, and opportunity.
- C. "Most of us want to be wealthy, but most of us do not spend the time, energy, and money required to enhance our chances of realizing this goal." (Thomas J. Stanley, *The Millionaire Next Door*, p. 94)
- D. Discipline is the key.
 - i. "When it comes to saving money and building wealth over the long haul, nothing is more important than discipline." (Dave Ramsey, *Dave Ramsey's Complete Guide to Money*, p. 16)
 - ii. "Too many people skip the discipline and try to go straight to the enjoyment. That's a recipe for disaster. That's how so many people get hooked on playing the lottery or go broke in a horrible get-rich-quick scheme that falls apart. Wealth building is a marathon, not a sprint. There really aren't any shortcuts. That's why most people don't do it; if building wealth were easy, everyone would be rich!"

- “What if you squeezed an extra \$100 out of your budget every month? If you saved just \$100 a month, every month, from age twenty-five to age sixty-five (your working lifetime) at the stock market average return of 12 percent, you’d retire with more than \$1.1 million! You’d be a millionaire with just \$100 a month!” (Ibid, p. 17)
- iii. “How do you become wealthy? Here, too, most people have it wrong. It is seldom luck or inheritance or advanced degrees or even intelligence that enables people to amass fortunes. Wealth is more often the result of a lifestyle of hard work, perseverance, planning, and, most of all, self-discipline.” (Thomas J. Stanley, *The Millionaire Next Door*, pp. 1-2)
- E. “Easy choices, hard life. Hard choices, easy life.” – Jerzy Gregorek
- F. **“If you will live like no one else, later you can live like no one else.”** (Dave Ramsey, *The Total Money Makeover Challenge*, p. 5)
- i. “...if you will make the sacrifices now that most people aren’t willing to make, later on you will be able to live as those folks will never be able to live.” (Ibid, pp. 5-6)
 - ii. “Winning at money is 80 percent behavior and 20 percent head knowledge. What to do isn’t the problem; doing it is. Most of us know what to do, but we just don’t do it.” (Ibid, p. 4)
 - iii. “What have we discovered in all of our research? Mainly, that building wealth takes discipline, sacrifice, and hard work. Do you really want to become financially independent? Are you and your family willing to reorient your lifestyle to achieve this goal? Many will likely conclude they are not. If you are willing to make the necessary trade-offs of your time, energy, and consumption habits, however, you can begin building wealth and achieving financial independence.” (Thomas J. Stanley, *The Millionaire Next Door*, p. 5)
 - iv. “What if your goal is to become financially independent? Your plan should be to sacrifice high consumption today for financial independence tomorrow.” (Ibid, p. 67)
- G. Start now.
- i. “The trick is, though, that you have to start *right now!* No matter how young or how old you are, all the time you have is all the time you have. You have to start where you are. So if you’re under twenty-five, stop thinking you have all the time in the world. And if you’re over forty, do not let regret keep you from getting this stuff going now. You have plenty of time left! It’s never too late to start moving in the right direction!” (Dave Ramsey, *Dave Ramsey’s Complete Guide to Money*, p. 20)
 - ii. To use a principle in scripture, “...To day if ye will hear his voice, harden not your hearts...” (**Heb 3:15**).
- H. My life story pertaining to frugality and saving.
- i. “Whatever your income, always live below your means.” (Thomas J. Stanley, *The Millionaire Next Door*, p. 161)

- ii. I am supposed to be your example in all areas of life, including my manner of life (**1Ti 4:12; 1Pe 5:3**).
 - (i) Conversation *n.* – 1. The action of living or having one's being in a place or among persons.
 - (ii) Church members are to *consider* the *conversation* of their pastor and follow it (**Heb 13:7**).
- iii. You would not be aware of the example I have set in some areas of my life unless I tell you about, especially since a lot of what I am going to tell you happened before you knew me.
- iv. Telling my life story to you is Biblical (**Php 3:4-8; Gal 1:13-24; 2Co 11:21-33; Act 22:1-21; 2Ti 3:10**).
- v. Tell the story.

2. Why save?

- A. We must be good stewards of what God has given us.
 - i. Saving and investing money is commended by God (**Mat 25:14-30; Luk 19:12-27**).
 - ii. A fool spends everything he makes (**Pro 21:20**).
 - iii. An even bigger fool spends more than he makes (going into debt).
 - iv. Strong men retain riches (**Pro 11:16 c/w Pro 24:3-5**).
 - v. If you spend everything you make, you are demonstrating that you are a weak, foolish person.
- B. It is wise and godly to save money and not spend everything we make.
 - i. We should save to give a portion of our income to God (**1Co 16:1-2; Pro 3:9-10; 1Co 9:7-14**).
 - ii. We should save for a rainy day and for retirement.
 - (i) Go to the ant, thou sluggard (**Pro 6:6-9; Pro 30:25**).
 - (ii) Why do ants know to lay up in store for the future, but most Americans don't?
 - (iii) The following statistics are from 2015.

American Family Financial Statistics	Data
Average American family savings account balance	\$3,950
Percent of working Americans who are not saving for retirement	40%
Percent of American families who have no savings at all	25%
Average amount saved for retirement	\$35,000
Average American household debt	\$117,951
Average American family home value	\$160,000
Average amount owed on home mortgage	\$95,000
Average American household annual income	\$43,000
Average credit card debt	\$2,200
Percent of American workers who postponed their retirement age this year	24%
Percent surveyed who are very confident about having enough money for retirement	18%
Percent of American adults who do not have a bank account	7.7%
Percent of American adults who have an emergency fund to fall back on	38%

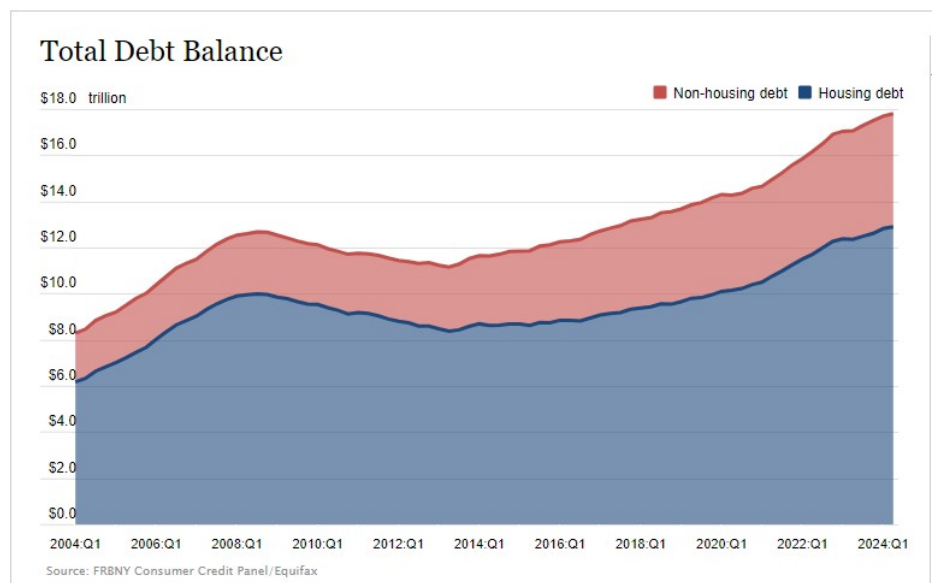
(*American Family Financial Statistics*, [Statistic Brain Research Institute](#), April 27, 2015)

- C. The following is from 1996, and, as you can see, things have only gotten worse in the last 30 years.
- i. “The median (typical) household in America has a net worth of less than \$15,000, excluding home equity. Factor out equity in motor vehicles, furniture, and such, and guess what? More often than not the household has zero financial assets, such as stocks and bonds. How long could the average American household survive economically without a monthly check from an employer? Perhaps a month or two in most cases. Even those in the top quintile are not really wealthy. Their median household net worth is less than \$150,000. Excluding home equity, the median net worth for this group falls to less than \$60,000. And what about our senior citizens? Without Social Security benefits, almost one-half of Americans over sixty-five would live in poverty.” (Thomas J. Stanley, *The Millionaire Next Door*, p. 2)
- D. "A report from Interest.com, part of financial website Bankrate.com (NYSE: RATE), finds the median household savings nationwide is zero despite the average American having \$668 left over each month after paying their bills. The site analyzed data from the Bureau of Labor Statistics and found that consumers are spending the leftover cash." (*Median American Savings: \$0*, [Fox Business](#), May 14, 2014)
- E. The following statistics are from 2024.
- i. A recent Ramsey survey on the state of personal finance in America in Q3 2024 reported the following:
 - 50% of Americans said they’re prepared financially for a recession.
 - 1 in 10 U.S. adults are investing 15% or more, and 50% aren’t investing any money at all.
 - 49% of U.S. adults reported some difficulty paying bills, and 1 in 3 Americans (34%) were late on a bill payment in the last 90 days.
 - 36% of Americans said their debt load increased in the past three months, and 34% said they are now carrying more than \$10,000 in consumer debt.
 - Over half of Americans (54%) said they have accepted that debt is simply a way of life and no big deal.
 - On average, Americans plan to spend nearly \$800 on gifts this coming holiday season.
 - Over half of U.S. adults (54%) said they will make a budget for their holiday spending.
 - 35% of Americans said they probably won’t be able to afford their holiday spending and will use credit cards to make up the difference.

(*The State of Personal Finance in America Q3 2024*, [Ramsey Solutions](#), 10-18-2024)

- ii. From the Federal Reserve Bank of New York:

- “Household Debt Ticks Up to \$17.80 Trillion in Second Quarter; Mortgage Originations Remain Low. Total household debt rose by \$109 billion to reach \$17.80 trillion, according to the latest Quarterly Report on Household Debt and Credit. Mortgage balances were up \$77 billion to reach \$12.52 trillion, while auto loans increased by \$10 billion to reach \$1.63 trillion and credit card balances increased by \$27 billion to reach \$1.14 trillion. The volume of mortgage originations remained low, primarily due to subdued refinancing activity. Homeowners continued to increase balances on home equity lines of credit (HELOC) as an alternative way to extract home equity; HELOC limits rose by \$3 billion, marking the ninth consecutive quarterly increase.”



(Household Debt and Credit Report - Q2 2024, [Federal Reserve Bank of New York](#))

iii. From a Radical Fire article:

- 54% of Americans Live Paycheck to Paycheck - According to a PYMNTS and LendingClub survey, 54% of Americans live paycheck to paycheck. In addition to that, 40% of people earning more than \$100,000 per year said they lived paycheck to paycheck as well.
- 61% of Americans Struggle to Pay a \$1,000 Emergency
- Only 24% of Millennials Have Basic Financial Literacy
- 21% of Americans Don't Save Anything of Their Annual Income
- 1 in 3 Americans Have Saved \$0 For Retirement - 56% have less than \$10,000 saved for retirement. 33% of Americans have nothing saved for retirement.

(Marjolein Dilven, *5 Scary Financial Statistics [& How To Avoid Them]*, [Radical Fire](#), 5-31-2023)

- iv. “A recent [MarketWatch Guides survey](#) found that 66.2% of Americans feel they’re living paycheck-to-paycheck. The same survey found that of the 48.6% of respondents who reported being broke, 92.1% were living paycheck-to-paycheck.” (*American Savings Statistics*, [MarketWatch](#), 8-9-2024)
 - v. This is from 2007: “49% of Americans could cover less than one month’s expenses if they lost their income.” (Dave Ramsey, *The Total Money Makeover*, p. 107)
 - vi. This is from 2011: “70 percent of Americans are living paycheck to paycheck, just one missed payday away from disaster.” (Dave Ramsey, *Dave Ramsey’s Complete Guide to Money*, p. 62)
 - vii. “National Payroll Week’s 2008 ‘Getting Paid in America’ survey found that 70 percent of Americans would have difficulty meeting current financial obligations if their next paycheck was delayed by only one week.” (Ibid, p. 76)
- F. We should save to help the poor.
- i. Those that help the poor will be blessed (**Pro 22:9**).
 - ii. Those that honor God have mercy on the poor (**Pro 14:31**).
 - iii. God will repay those who give to the poor (**Pro 19:17; Pro 28:27**).
- G. We should save to give an inheritance to our children and grandchildren (**Pro 13:22; Pro 19:14; 2Co 12:14**).

3. The need for an emergency fund

- A. Unexpected expenses happen and should be planned for (**Ecc 9:11-12**).
- B. If you own a house, you better be financially prepared for major “unexpected” expenses.
- C. The more vehicles and equipment you own, the more “unexpected” expenses you should expect.
- D. If you have no emergency fund, you are one unexpected expense away from financial hardship, or even financial ruin.
- E. “An emergency fund doesn’t just give you peace of mind; it also saves you money on insurance because you can afford a higher deductible!” (Dave Ramsey, *Dave Ramsey’s Complete Guide to Money*, p. 151)
- F. An emergency fund will be discussed in more detail later in the section on Dave Ramsey’s Baby Steps.

4. When to save

- A. Early in life
 - i. Parents should teach their children to start saving money (and tithing as well) from the youngest of ages as soon as they acquire money from gifts or from doing tasks around the home for which they are paid.
 - ii. Never loan your children money to buy anything.

- iii. Make your children save money and pay for things they want which are beyond their basic needs (like food, clothing, shelter, and medical care).
 - iv. When a child gets his first job, I recommend requiring him to save 50% of his earnings and give 10% to the Lord.
 - v. This will get him off to a good start in life, both in terms of wealth and money management skills.
 - vi. Parents, if you do not teach your children to manage money well and to be savers, both by your precept and example, your children will likely end up being broke for their entire lives.
 - vii. “UAWs [under accumulators of wealth] tend to produce children who eventually become UAWs themselves. What is expected of children who are exposed to a household environment predicated upon very high consumption, few—if any—economic constraints, little planning or budgeting, no discipline, and pandering to every product-related desire? Like their UAW parents, as adults, these children are often addicted to an undisciplined, high-consumption lifestyle. Further, these children typically will never earn the incomes necessary to support the lifestyle to which they have grown accustomed.” (Thomas J. Stanley, *The Millionaire Next Door*, p. 89)
 - viii. On the other hand, parents who are wise with money and are savers will tend to produce children who act likewise.
 - (i) “PAWs [prodigious accumulators of wealth] tend to produce children who become PAWs.” (Thomas J. Stanley, *The Millionaire Next Door*, p. 90)
 - (ii) If you train up a child in way he should go, especially by your example, he will not depart from it when he grows up (**Pro 22:6**).
 - (iii) This includes training him to never borrow money (**Pro 22:7**).
 - (iv) It is likely not a coincidence that Pro 22:7 follows Pro 22:6.
- B. Throughout your entire life
- i. Saving money should begin in early childhood and last until death (or until one has no income to save).
 - ii. The amount of money one saves may vary during different periods of life.
 - iii. Most people save little when they are young and then when they get older and see the hand writing on the wall, they decide to start getting serious about saving.
 - iv. This is the opposite of what should happen. Saving early in life puts time and interest to work for you instead of against you.
- C. As soon as you get paid
- i. Most people save whatever is left after they pay all their expenses for the month.
 - ii. This is foolish because it makes saving one’s lowest priority and usually results in very little being saved.
 - iii. The wise way to save is to move a set amount or percentage into a savings account as soon as one gets paid, and then live off the rest.
 - iv. This makes saving a high priority and results in more money being saved and less spent and wasted.

5. How to save

- A. Save first before spending.
- B. “Do not save what is left after spending, but spend what is left after saving.”
(Warren Buffett)
- C. Make it automatic.
 - i. If you are on salary and your paycheck is the same every month, fortnight, or week, then this should be very easy. You can set up automatic transfers in your bank account to make this happen so you don’t even have to think about it.
 - ii. If your income varies from pay period to pay period, then you may have to do this manually.
- D. When you get a raise, don’t change your spending, and save the increase.
- E. When you get a bonus or unexpected money, save most of it and only spend a little of it.
 - i. Foolish people do the opposite and spend any extra money they get.
 - ii. “Many Americans, especially those in the under accumulator of wealth (UAW) category, know how to deal with increases in their realized income. They spend them! Their need for immediate gratification is great.” (Thomas J. Stanley, *The Millionaire Next Door*, p. 29)
- F. Live well below your means.
 - i. This is the only way to build wealth.
 - ii. This is what all self-made wealthy people do.
 - iii. “Fully 90 percent of millionaires who live in homes valued at under \$300,000 are extremely satisfied with life.” (Thomas J. Stanley, *The Millionaire Next Door*, p. xii) (from the preface written in 2010)
 - iv. “About one-half of the millionaires in America don’t live in upscale neighborhoods.” (Thomas J. Stanley, *The Millionaire Next Door*, p. xiii)
 - v. “Interestingly, the millionaires I interviewed in Oklahoma and Texas, for example, had the same set of traditional American values as those whom I interviewed in New York City and Chicago. The large majority was keenly interested in being financially independent. That’s why they lived below their means.” (Thomas J. Stanley, *The Millionaire Next Door*, p. xiii)
 - vi. “But the millionaire-next-door types do it differently. As one millionaire woman trained as an engineer told me, ‘After college my husband (also an engineer) and I both got good jobs. We lived on one income and saved the other. Anytime we got raises we just saved more. We have lived in the same modest 1,900-square-foot home for twenty years.... Sometimes my kids ask if we are poor because I make them order from the \$1 value menu.’” (Thomas J. Stanley, *The Millionaire Next Door*, p. xiv)
 - vii. “Affluent people typically follow a lifestyle conducive to accumulating money. In the course of our investigations, we discovered seven common denominators among those who successfully build wealth.
 - 1. They live well below their means.
 - 2. They allocate their time, energy, and money efficiently, in ways conducive to building wealth.

3. They believe that financial independence is more important than displaying high social status.
4. Their parents did not provide economic outpatient care.
5. Their adult children are economically self-sufficient.
6. They are proficient in targeting market opportunities.
7. They chose the right occupation.”

(Thomas J. Stanley, *The Millionaire Next Door*, pp. 3-4)

6. How much of one's income to save

- A. It depends on one's income, family size, and many other factors.
- B. A good rule of thumb is 15% of your gross income.
- C. A single man with a good job could and should save much more than this.
- D. A married man with an average salary who has six young children and a stay-at-home wife might not be able to save that much.

7. How much to have saved by the end of your working years

- A. Every Christian should strive to save enough money to take care of both his and his wife's needs for their entire lives.
- B. Parents should not expect their children to take care of them financially in old age if they were foolish with their money during their lives.
 - i. Parents ought to lay up for the children, not children for their parents (**2Co 12:14**).
 - ii. If one has done his best to live frugally and save throughout his life and still outlives his savings, then it is his children's responsibility (**Mar 7:10-12**), or even his grandchildren's or nephews' and nieces' responsibility to provide for his needs (**1Ti 5:4**).
- C. Even though most people don't live to 90 years old, a Christian better plan on it when preparing for retirement in the event that he does live that long.
 - i. A Christian man also must plan to have enough money to provide for his wife for the remainder of her life after he dies, which could be years or even decades later.
 - ii. A man who does not make provision for his wife for the rest of her life after his death (when he could have) is worse than an infidel (**1Ti 5:8**).
- D. How much is enough?
 - i. First of all, do not rely on Social Security. The government's own estimates show that the SS trust fund will run out of money in 2033, and that's with optimistic assumptions about inflation, birthrates, unemployment, and economic growth.
 - ii. Assuming that Social Security will be gone, or at least greatly diminished by the time you retire, I recommend that one has at least \$500,000 saved with no debt by age 70. This would allow a man and his wife to live for 20 years on \$36,000 per year (\$3,000 per month) assuming they could make 4% interest.
 - (i) The above figures do not factor in inflation, so the number would need to be higher than \$500k.

- (ii) If you need more than \$3,000 per month to live by the time you retire (and you likely will), then you will need to have more than \$500k saved.
 - (iii) If you want to stop working (or are forced to by circumstances) before age 70, you will need to have more saved.
 - (iv) You can use a retirement calculator to figure out how much you need to have saved based on how much money per month you need to live and how long you plan to (or could) live.
<https://www.calculator.net/retirement-calculator.html>
 - iii. This is not even factoring in expensive medical procedures, nursing homes, etc.
 - iv. \$100,000 of savings can be gone in a very short time these days. Plan accordingly.
- E. Follow the example of the ants and work hard and lay up for the future while you can during the spring, summer, and harvest times of life so that when the “winter” of life comes, you will not be a burden on others (**Pro 6:6-8**).
- i. Without a guide, overseer, or ruler (**Pro 6:7**), the little ant *provides* for her necessities.
 - (i) Provide v. - II. 3. *trans.* To prepare, get ready, or arrange (something) beforehand. Now rare. 1535 Coverdale Prov. vi. 7 In the sommer she prouideth hir meate, & gathereth hir foode together in ye haruest. III. 7. To equip or fit out (a person, etc.) with what is necessary for a certain purpose; to furnish or supply with something implied. In quot. 1628, to provide or furnish with a lodging.
 - (ii) If any provide not for his own, especially they of his own house, he is worse than an infidel (**1Ti 5:8**).
 - (iii) At least half of the people in this country are not providing for themselves and their families, but are relying on the government to do so in one way or another.
 - (iv) "In 2011, about 49 percent of the population lived in a household where at least one member received a direct benefit from the federal government. A big chunk of these households are retirees. And about 27 percent households benefited from a means-tested poverty program." (*Who receives government benefits, in six charts*, washingtonpost.com, 9-18-2012)
 - (v) That number has likely grown in the last 13 years.
 - ii. The ant provides for her own *meat*.
 - (i) Meat n. - 1. a. Food in general; anything used as nourishment for men or animals; usually, solid food, in contradistinction to drink.
 - (ii) The ant works to eat, and so must we.
 - (iii) If a man will not work when he can, he should not eat (**2Th 3:10**).
 - (iv) An idle man should suffer hunger (**Pro 19:15**).
 - iii. Having provided her food in the summer, the ant gathers it in the harvest.
 - (i) Gather v. - 1. To join or unite; to put together, form by union. *Obs.* since early ME. 3. a. To bring (things) together; to collect from

different quarters into one mass or place; to acquire by such means, to amass. Also to gather together.

- (ii) Harvest *n.* - 1. The third of the four seasons of the year, the autumn.
2. The season for reaping and gathering in the ripened grain.

iv. *Provision of food is made in the summer and gathering of it is done in the harvest.*

- (i) The sluggard can learn from the ant about *when in the course of life* it's important to work.

1. Spring

- a. In the springtime of life, a man is just entering his working years.
- b. This is the time to determine what talents, aptitudes, and skills God has given him and begin to get an education or learn a trade to develop his abilities.

2. Summer

- a. In the summertime of life, a man starts into his career and is in growth mode.
- b. During this time, he becomes more knowledgeable and productive and continues to increase his income.
- c. This is the time to start saving money and laying up wealth.

3. Autumn or Harvest

- a. In the Harvest time of life, a man is at the peak of his career.
- b. He has a lot of knowledge and experience and his productive capacity is at its max.
- c. He is still able to work and use his talents that he has spent a lifetime acquiring.
- d. All of the planting, watering, and weeding that he has spent years doing is now paying off with a bountiful harvest.
- e. He is making the most money of his life, and his expenses should be at the lowest point in his life, having paid off all debt and having an empty nest with his children all grown and out of the house.
- f. Now is the time to reap the reward of a lifetime of labor and work and save as much money as possible while he can still work.
- g. As Jesus taught, it's important to work while it's day because the night cometh when no man can work (**Joh 9:4**).

4. Winter

- a. In the wintertime of life, a man is now beyond his working years.
- b. He is old and physically incapable of working.

- c. At this point he should have a large store of wealth laid up that he can live off of for the rest of his life so that he doesn't have to be a burden on anyone else.
- F. Americans desperately need to hear this message and learn from the wise ant because the vast majority of them have little to nothing saved for retirement.
 - i. "A startling new report issued by the non-profit National Institute on Retirement Security found that despite the "recovery" of the last decade leading to all time highs in the stock market, the savings levels of Americans who seek to retire are "deeply inadequate". In fact, the median retirement account balance among working individuals was found to be \$0." (*"Retirement Crisis": The Typical Working American Has Nothing Saved For Retirement*, ZeroHedge.com, 9-19-2018)
 - ii. "The report found that more than 100 million Americans that are of working age don't have any retirement account assets in an employer sponsored 401(k) type plan, individual account, or pension, at all." (Ibid)
 - iii. "To make matters worse, 4 out of 5 working Americans were also found to have less than one year's income in their retirement accounts. Even those that are trying to save for retirement are failing to do so effectively, according to the study. It's stated that 77% of Americans come up short of even the most conservative retirement savings targets for their age, based on estimates that have them working until age 67." (Ibid)
 - iv. "Diane Oakley, who authored the report, stated: 'The facts and data are clear. Retirement is in peril for most working-class Americans. When all working individuals are considered—not just the minority with retirement accounts—the typical working American has zero, zilch, nothing saved for retirement.' She continued, 'What this report means is that the American dream of a modest retirement after a lifetime of work now is a middle-class nightmare. Even among workers who have accumulated savings in retirement accounts, the typical worker had a low account balance of \$40,000. This is far off-track from the savings levels Americans need if they hope to sustain their standard of living in retirement.'" (Ibid)
- G. A warning about relying on Social Security to provide for you in old age.
 - i. Middle-aged and younger people should not include Social Security in any of their retirement planning, but should assume they will collect nothing from it.
 - ii. "Retired" people who are collecting Social Security and relying on it for all, or the majority, of their income should keep working (or start working) as much as they can and saving for as long as they can, while they still can.
 - iii. There are two main reasons for this.
 - (i) First, when a spouse of a couple who are living on SS dies, the other spouse will lose between 33-50% of his or her income. The explanation as to why this is follows.
 - 1. A person has to have worked for the equivalent of 10 years (40 quarters) to collect Social Security.
 - 2. If a wife worked for 10+ years, she can collect based on the amount of money she "contributed" to the system.

3. If a wife was a homemaker and did not work outside the home, she can collect half of her husband's SS.
4. Let's consider two different situations.
5. Situation 1: both spouses worked
 - a. Let's assume a best-case scenario wherein both husband and wife made the exact same amount of money and can therefore collect the same amount of SS benefits.
 - b. To keep the math easy, let's assume they both are "entitled" to collect \$2,000 per month.
 - c. Their combined household income is therefore \$4,000 per month.
 - d. When either the husband or the wife dies, the other is left with only his or her SS benefit and therefore has an income of \$2,000 per month.
 - e. His or her household income just dropped by 50% (\$2,000 per month).
6. Situation 2: only the husband worked
 - a. To keep the math easy again, let's assume that the husband's SS benefit is \$2,000 per month.
 - b. Since his wife was a homemaker, she can collect half of his SS, which is \$1,000 per month.
 - c. Their combined household income is therefore \$3,000 per month.
 - d. If the husband dies, the wife stops receiving her half of his SS and instead receives his whole SS benefit, which is \$2,000 per month.
 - e. Her household income just dropped by 33% (\$1,000 per month).
 - f. If the wife dies, the husband is left with only his SS benefit of \$2,000 per month.
 - g. His household income has just dropped by 33% (\$1,000 per month).
 - h. So, no matter which spouse dies first, the other one is left to make due with \$1,000 less income per month than before, which is huge.
7. So, no matter the situation, when a spouse dies, the other one is left with between 33-50% less money to live on.
 - a. Can you live on 33% less income than you are right now?
 - b. Someday, unless you and your spouse die at the exact same time (very unlikely), you will be. Plan accordingly.
 - c. A prudent man foreseeth the evil and hideth himself **(Pro 22:3)**.

8. Given this fact, a currently retired man should not stop working and saving until he has at least \$250,000 saved. The reason is as follows.
 - a. Suppose the husband in Situation 2 above dies in his late 60s or early 70s and leaves his wife who is near the same age (or much younger) a widow.
 - b. She could easily live for 10, 15, or even 20 years as a widow.
 - c. She now has \$1,000 less per month to live on.
 - i. That's \$12,000 per year less income to live on.
 - ii. In 10 years, (in her late 70s or early 80s – or much younger) that's \$120,000 in lost (and needed) income.
 - iii. In 20 years, (in her late 80s or early 90s – or much younger) that's \$240,000 in lost (and needed) income.
 - iv. This does not factor in inflation which always outpaces SS cost of living increases.
 - d. Having \$250,000 saved will cover his widow's lost income if she lives for 20 years after he dies within a few years of retiring.
 - e. This assumes that there will be no cuts to Social Security in the coming years, which brings me to the next point.
- (ii) The second reason that men relying on Social Security should work as much as they can for as long as they can and save as much as they can while they still can is because the Social Security trust fund will be empty in eight years (2033) (<https://www.ssa.gov/policy/trust-funds-summary.html>).
 1. The trust fund provides about 20% of the Social Security payments to current recipients.
 2. "...Social Security's Old Age and Survivor (OASI) and Disability Insurance (DI) Trust Funds are only a supplemental source of Social Security's funding, currently paying for only about 20% of retirement, survivors, and disability benefits." (*What Will Happen If The Social Security Trust Funds Run Out?*, Forbes.com, 4-20-2024)
 3. The other 80% comes from SS taxes paid by suckers like me and millions of other working people.
 4. When the trust fund runs dry, under current law, there will be an automatic 23% reduction in SS payments *to current recipients*.
 5. "Under the current law, benefits to existing retirees and beneficiaries would need to be reduced to the level that could be solely supported by FICA taxes paid by current workers at that time. According to the 2023 Social Security Trustees

Report, benefits could be reduced by as much as 23% in total.” (Ibid)

6. To avoid cutting benefits, FICA taxes would have to be raised (which would further impoverish working people and would be very unpopular) or the government would have fund it from other sources (which would create more inflation).
7. What happens to the people in the above situations if there is an automatic 23% cut when the trust fund is empty?
8. Situation 1 (from above)
 - a. The couple in Situation #1 receiving \$4,000/month from SS would have their benefit cut by \$920/month and would only have \$3,080/month of income.
 - b. The widow or widower in Situation #1 receiving \$2,000/month would have his/her benefit cut by \$460/month and would only have \$1,540/month of income. This means the widow/widower’s SS income would have dropped from \$4,000/month when his or her spouse was alive to \$1,540/month after the automatic cut took place. This means the widow/widower would experience a 61.5% reduction in household income.
9. Situation 2 (from above)
 - a. The couple in Situation #2 receiving \$3,000/month from SS would have their benefit cut by \$690/month and would only have \$2,310/month of income.
 - b. The widow or widower in Situation #2 receiving \$2,000/month would have his/her benefit cut by \$460/month and would only have \$1,540/month of income. This means the widow/widower’s SS income would have dropped from \$3,000/month when his or her spouse was alive to \$1,540/month after the automatic cut took place. This means the widow/widower would experience a 48.7% reduction in household income.
 - c. Can you live on 48.7% less income than you are right now?
 - d. Someday, if you are a widow/widower who lives more than eight years from now and there is an automatic 23% cut to SS benefits, you will be. Plan accordingly.
 - e. A prudent man foreseeth the evil and hideth himself **(Pro 22:3)**.
 - f. Prepare your horse for battle and then trust the Lord to take care of you **(Pro 21:31)**.

H. You need to start saving for retirement now!

- i. “How can I put this delicately? There is no shining knight headed your way on a white horse to save the day. Wake up! This is the real world where sad old people eat Alpo! Please don’t be under the illusion that this government, one that is so inept and dim-witted with money, is going to take care of you in your golden years. That is your job! This is an emergency! The house is on fire! You have to save. You have to invest in your future. You won’t be FINE! Do you get the picture?

“We live in the land of plenty, and that has lulled a large percentage of Americans to sleep, thinking everything will be ‘okay.’ Things won’t be okay unless you make them that way. Your destiny and your dignity are up to you. You are in charge of your retirement.” (Dave Ramsey, *The Total Money Makeover*, p. 54)

- ii. “What if your life depended on how you managed your 401k or whether you started your Roth IRA today? Actually, it does—because the quality of your life at retirement depends on your becoming an expert in money management today.” (Ibid, p. 63)

I. “Go to the ant, thou sluggard; consider her ways, and be wise” (**Pro 6:6**).

- i. By doing so, you will learn a good work ethic.
- ii. By doing so, you will learn how to provide for yourself.
- iii. By doing so, you will learn how to make hay while the sun shines and lay up wealth during your working years to live on during your latter years when you can no longer work.

J. “Don’t outlive your money.” (H. Jackson Brown Jr., *The Complete Life’s Little Instruction Book*, #838)

8. Taking an account of your wealth

- A. We should periodically take an account of our wealth (**Pro 27:23-24**).
- B. It is a good idea to have a spreadsheet which contains all of your bank account balances, investments, assets, cash, etc. which you update at least once or twice per year.

9. Financial freedom

- A. If you have money saved, you are not tied down to a particular job or location.
- B. If need be, you can quit your job and find a less stressful one.
- C. If something happens to your church, you will have the financial wherewithal to move to be a resident member of another one.

10. Financial security

- A. Money is a defense (**Ecc 7:12**).
- B. Poor people are vulnerable to harm from any one of a thousand troubles they may face.
- C. “I never been in no situation where havin’ money made it any worse.” (Clinton Jones)
- D. While money is a defense, we must never trust in it (**1Ti 6:17; Pro 18:11**).

11. Financial peace

- A. “I don’t like money actually, but it quiets my nerves.” (Joe Louis)
- B. “Financially independent people are happier than those in their same income/age cohort who are not financially secure.” (Thomas J. Stanley, *The Millionaire Next Door*, p. 46)
- C. “Too many high-income/low-net worth types live from paycheck to paycheck, fearing a sudden downturn in our economy.” (Ibid, p. 49)
- D. If you have money saved, you don’t have to worry if the roof needs replaced, the foundation starts leaking, the HVAC system goes out, the car engine blows up, or you have an expensive medical need.

12. Saving money over a lifetime pays off.

- A. If you manage your money foolishly and save little, at the end of your life when you look at your bank account and consider the amount of money you earned over your lifetime (\$1-2+ million), you will ask yourself in bewilderment, “Where did it all go?”
- B. If you manage your money wisely and frugally, at the end of your life (or much sooner) when you look at your bank account, regardless of how much money you earned over your lifetime, you will ask yourself in bewilderment, “Where did it all come from?”

13. A warning against greed

- A. Greed *n.* – Inordinate or insatiate longing, esp. for wealth; avaricious or covetous desire.
- B. Saving is good, but being greedy and miserly is not.
- C. They that will be rich fall into a snare (**1Ti 6:9**).
 - i. The love of money is the root of all evil (**1Ti 6:10**).
 - ii. Greed will make a man do terrible things (**Pro 1:10-19; Eze 22:12**).
 - iii. You can’t serve God and money (**Mat 6:24**).
 - iv. Greedy men are sometimes drawn into the ministry (**Isa 56:11; Jud 1:4, 11**), and therefore a pastor must make sure that a man is not such before ordaining him (**1Ti 3:3**).
- D. Those that haste to be rich shall not be innocent and have an evil eye (**Pro 28:20, 22**).
- E. We should not work for the sole purpose of becoming rich (**Pro 23:4**).
- F. Those that hide their eyes from the poor are cursed (**Pro 28:27; Pro 29:7**).
- G. Those that will oppress and defraud the poor to increase riches will be brought to poverty (**Pro 22:16**).
- H. Those that are greedy of gain trouble their own house (**Pro 15:27**).
- I. It’s not only the rich who can be greedy; poor, lazy people can be too (**Pro 21:25-26**).
- J. “Antoine Rivaroli said, ‘There are men who gain from their wealth only the fear of losing it.’” (Dave Ramsey, *The Total Money Makeover*, p. 220)
- K. “People that have lots have nothing because they forget about Jesus and want more.” (Myra Gagné)

VIII. Investing

1. Investing is often called *trading*.

- A. Invest *v.* – II. 9. a. To employ (money) in the purchase of anything from which interest or profit is expected; now, esp. in the purchase of property, stocks, shares, etc., in order to hold these for the sake of the interest, dividends, or profits accruing from them.
- B. Trading *vbl. n.* – a. The action of the verb TRADE in various senses; *esp.* the carrying on of trade; buying and selling; commerce, trade, traffic.
- C. Trade *n.* – II. 7. a. *lit.* Passage to and fro; coming and going; resort. 8. a. Passage or resort for the purpose of commerce; hence, the buying and selling or exchange of commodities for profit; commerce, traffic, trading.
- D. Trading and investing are permitted (**Gen 34:10**) and even encouraged in the Bible (see verses below).
- E. Trading is condemned only when it is practiced by proud, wicked people in an ungodly manner (**Eze 27:2-3, 12-14, 17; Jam 4:13-16**).

2. Make your money work for you.

- A. You can do three things with your savings: spend it, do nothing with it, or invest it.
 - i. Spending it all is what fools do (**Pro 21:20**).
 - ii. Doing nothing with it is what slothful, unambitious, and fearful people do (**Mat 25:18, 24-30; Luk 19:20-26**).
 - iii. Investing it is what diligent and prudent people do (**Mat 25:14-17, 20-23, 28-29**).
 - iv. All our money is God's money (**Mat 25:20, 27; Luk 19:16, 18, 20, 23**), and God blesses those who are good stewards of what He has given them.
- B. Investing wisely enables a man to use his money to gain more money (**Luk 19:15-19**).
- C. Gain *v.* – 1. a. *trans.* To obtain or secure (something which is desired or advantageous). 2. a. To obtain (a sum of money) as the profits of trade or speculation; to be benefited to the extent of (so much) by any transaction or event; to obtain, earn, 'make' (a livelihood). 3. a. *absol. or intr.* To make a gain or profit; to be benefited or advantaged, whether pecuniarily or otherwise.
- D. Wealthy people possess income-producing assets (**2Sa 12:2**), rather than wasting most of their money on consumer goods.

3. Wealth building takes time—it is a marathon, not a sprint.

- A. Those who try to get rich quickly will end up in poverty (**Pro 28:22**).
- B. Slow and steady wins the race.
 - i. "Small amounts invested periodically also become large investments over time." (Thomas J. Stanley, *The Millionaire Next Door*, p. 54)
 - ii. "Diligently investing your money, little by little over time is where real, lasting wealth comes from. Simply put, the best way to get rich quick is to get rich slow." (Dave Ramsey, *Baby Steps Millionaires*, p. 67)
 - iii. "Beverly Sills, a famous opera singer, reminds us, 'There is no shortcut to any place worth going.' Our data from *The National Study of Millionaires*

indicates that almost no millionaires get there quick and easy with one big hit. Only 3% received an inheritance of \$1 million or more. And only 2% of millionaires surveyed said they came from an upper-income family. Not only that, but three out of four millionaires (75%) said that regular, consistent investing over a long period of time is the reason for their success. In other words, they became wealthy slow and steady, not quick and flashy.” (Ibid)

- iv. “Remember, it takes the average Baby Stepper two and a half to three years to knock out Baby Steps 1-3. Then it takes the average Baby Stepper about seventeen years or less to do Baby Steps 4-7 and reach a million.” (Ibid)
 - v. “A dollar invested in your twenties has the ability to multiply itself over and over. The key is time in the market, not timing the market.” (Dave Ramsey (quoting a man named Rafael), *Baby Steps Millionaires*, p. 108)
- C. Investing money over long periods of time will yield huge profits, depending on the average rate of return (and the Lord’s blessing – **Pro 10:22**). Here are some examples, which you can verify at:
<https://www.ramseysolutions.com/retirement/investment-calculator>
- i. If an 18-year-old kid invested \$583.33/month (\$7,000/year, which is the current limit on a Roth IRA), at a 10% average rate of return, he would have \$1,067,841 by age 46.
 - (i) If the same man kept investing the same amount until he was 65, he would have \$7,477,826.
 - (ii) If he would have started when he was 25, would have \$1,067,841 by age 53.
 - ii. If a 22-year-old man just out of college making \$40,000/year invested 15% of his gross income (\$500/month) at a 10% average rate of return, he would have \$1,017,423 by age 51.
 - (i) If he kept investing that same amount, he would have \$2.1 million at age 58.
 - (ii) He would have \$4.2 million at age 65.
 - (iii) He would have \$7 million at age 70.
 - (iv) That is assuming that he never got a raise!
 - iii. If a 43-year-old man who got off to a late start begins investing \$1,000/month (15% of his \$80k salary) into his 401(k), at a 10% average rate of return, he would have \$1,065,548 by age 66, and \$1.6 million by age 70.
 - iv. It’s Biblical and commended by God to invest and multiply your money by many fold, even by 10x or more (**Luk 19:16-17**).
- D. The law of 72
- i. To calculate how long it will take your money to double, divide 72 by the interest rate.
 - ii. Here are some examples:
 - (i) Money invested at 12% interest will double in six years ($72/12=6$).
 - (ii) Money invested at 10% interest will double in 7.2 years ($72/10=7.2$).
 - (iii) Money invested at 7.2% interest will double in 10 years ($72/7.2=10$).
 - (iv) Money invested at 6% interest will double in 12 years ($72/6=12$).

- (v) Money invested at 4% interest will double in 18 years ($72/4=18$).
- iii. Compound interest is powerful.
- E. Do you see how investing is critical when it comes to building wealth?

4. Different types of retirement accounts

- A. We are going to learn how to turn our “pound” into “ten pounds” through investing **(Luk 19:12-19)**.
- B. There are different types of retirement accounts which have tax and other advantages.
- C. 401(k)
 - i. 401(k) plans are offered by employers to their employees.
 - ii. Most employers offer a Traditional 401(k).
 - (i) With a Traditional 401(k), the employee can make contributions tax-free up to \$23,500 per year (2025), and the employer often matches a percentage of the amount the employee contributes (e.g. 50% of the first \$5,000).
 - (ii) Both the contributions and the account earnings grow tax-free until distributions are taken after age 59½, at which time they are taxed as regular income.
 - iii. Some employers also offer a Roth 401(k).
 - (i) A Roth 401(k) works similarly to a Traditional 401(k) except that the contributions are made with after-tax income.
 - (ii) Account earnings are tax-free as long as the withdrawal rules are met (must be at least 59½ and have been contributing to the Roth account for 5 years).
 - (iii) Contributions can be taken out tax-free at any time since they were already taxed.
- D. One-Participant 401(k) — (also called, self-employed 401(k), solo 401(k), or individual 401(k))
 - i. A One-Participant 401(k) is for self-employed business owners with no employees.
 - ii. It works like a regular 401(k), except the business owner can contribute as both the employee and the employer, which means he can contribute up to a maximum of \$70,000 per year (2025), depending on his income.
- E. IRA
 - i. IRA stands for Individual Retirement Account.
 - ii. IRAs can be Traditional (pre-tax contributions) or Roth (after-tax contributions).
 - iii. They are setup by the account holder, not an employer.
 - iv. They work similarly to 401(k)s except there is not employer matching funds and the contribution limits are much lower (\$7,000 per year in 2025).
 - v. They offer more investment options than 401(k)s often do.
- F. SEP IRA
 - i. Self-employed people can contribute up to 25% of their income into a SEP IRA up to a maximum of \$70,000/year (2025).

- ii. They are simpler alternative to Solo 401(k)s for business owners who have no employees.
- G. Discount brokerage account
 - i. Examples are Charles Schwab, Fidelity, or E*Trade.
 - ii. These accounts are not tax-advantaged, and are not considered “retirement” accounts by most people.
 - (i) They are funded with after-tax dollars.
 - (ii) The gains are taxed as capital gains.
 - (iii) Investments held for less than a year are considered short-term capital gains and are taxed as ordinary income (your marginal income tax rate).
 - (iv) Investments held for more than a year are considered long-term capital gains and are taxed at either 0%, 15%, or 20% depending on household income.
 - iii. Advantages of using a discount brokerage account.
 - (i) It’s free to open an account.
 - (ii) Trades (buying and selling stocks) are free.
 - (iii) You can buy whatever you want (stocks, ETFs, mutual funds, etc.)
 - (iv) Money can be withdrawn at any time without penalty.

5. Where to invest your money

- A. Invest 15% of your gross income (before taxes) into retirement accounts.
- B. Take advantage of your company’s 401(k) plan if they have one, especially if they do a match.
 - i. Nearly half of millionaires rank investing in an employer-sponsored 401(k) first among financial vehicles to build wealth.
 - ii. “As Table 22c indicates, 47% of millionaires in the study [The National Study of Millionaires] ranked the employer-sponsored retirement plan first, while another 30% ranked it second. As a result, this tool ended up with the largest importance factor on the list at 6.17. When combined with information from Figure 22a, the research indicates that a vast majority of millionaires used a company plan to build wealth and believe it is *the primary tool* for reaching financial independence. Likewise, the millionaires also see the importance of investing outside of the company. Nearly two-thirds of respondents ranked this as either first or second, which produced a weighted importance score of 5.84. In the research interviews, millionaires mentioned taking advantage of IRAs and ETFs (specifically low-cost index funds) as some of the keys to growing their wealth.” (Dave Ramsey, *Baby Steps Millionaires*, p. 195)
- C. If your employer offers a Roth 401(k), consider going with it because it will likely cause you to have more in the end after all taxes are paid.
 - i. Your contributions are made with after-tax dollars.
 - ii. The contributions and the earnings then grow tax-free, so when you begin to take distributions, they are not taxed.
 - iii. This assumes that the government will not change the rules someday and tax the distributions of a Roth.

- iv. For those with high incomes, a Traditional 401(k) will save a lot of money in taxes up front which could be invested in a Roth IRA.
 - (i) For instance, if a man has an effective tax rate of 25% and is contributing the maximum of \$23,500/year in his Traditional 401(k), he would save \$5,875/year in taxes.
 - (ii) He could then invest that \$5,875 into a Roth IRA.
 - 1. Using this strategy, he could invest \$29,375/year and have the same out-of-pocket expense as if he had invested \$23,500 in a Roth 401(k).
 - 2. If he used this strategy for 30 years (age 30-60, for example), the extra \$5,875/year that was saved on taxes and invested in a Roth IRA would be worth \$1,106,689 million, assuming a 10% average rate of return.
 - 3. His investments in his Traditional 401(k) would be worth \$4,426,781 after 30 years, assuming a 10% average rate of return.
 - 4. His total investments (Traditional 401(k) and Roth IRA) would be worth \$5,533,470 (\$4,426,781 + \$1,106,689).
 - (iii) However, the \$4,426,781 in his Traditional 401(k) would be taxed when he took distributions at age 60.
 - 1. If the \$4.4M was taxed at 30% over the course of 20 years, he would only have \$3,098,746 left after taxes, which means that his investments would be worth a total of \$4,205,436 after taxes (\$3.1M + \$1.1M).
 - 2. If his effective tax rate was 35%, he would have at total of \$3,984,097 after taxes.
 - 3. If his effective tax rate was 40%, he would have at total of \$3,762,758 after taxes.
- v. Despite the taxes saved up front, it appears that investing in only a Roth 401(k) would still be the most profitable after taxes are paid in the end.
 - (i) If the same man invested the max of \$23,500/year in his Roth 401(k), his investment would have grown to \$4,426,781 over 30 years, assuming a 10% average rate of return.
 - (ii) This would all be tax-free money when he starts taking distributions at age 60.
 - (iii) By using only the Roth 401(k), after all taxes are paid, he would end up with between \$221,345 to \$664,023 more money than if he used the Traditional 401(k) and invested the money saved in taxes in a Roth IRA.
- D. If your employer doesn't offer a Roth 401(k), then open a Roth IRA for you, and another one for your spouse, if need be, in order to invest 15% of your gross income (Roth IRA contribution limits are \$7,000 per year in 2025).
- E. Here's what Dave Ramsey recommends.
 - i. First, contribute the minimum percentage of your gross income into your company's 401(k) that is required to get the full employer match (6%, for instance) because the match is free money.

- ii. Next, max out both your and your spouse's Roth IRAs until you are contributing 15% of your gross income.
 - iii. If you were not able to get to 15% of your gross income using the Roth IRAs, then go back and fund your 401(k) with enough to get to 15% of your gross income.
 - iv. Inside your 401(k) and IRA, invest in good mutual funds averaging 12% per year over the long term.
 - v. Put 25% into each of these four categories of mutual funds: growth (mid-cap), growth and income (large-cap), aggressive growth (small-cap), and international.
- F. Here's what Carlton Moore, founder of *Kingdom Wealth Building*, recommends.
- i. Like Ramsey, he recommends contributing the minimum percentage of your gross income into your 401(k) that is required to get the full employer match because the match is free money.
 - ii. Inquire with your 401(k) provider to see if you can have your account "unlocked" which will allow you to invest in whatever stocks or funds you choose instead of the limited options they offer.
 - (i) Do the same thing before opening a Traditional IRA and/or a Roth IRA.
 - (ii) Only open an IRA (traditional or Roth) if you can "unlock" it.
 - iii. Inside your unlocked 401(k) or IRA, or your individual brokerage account (i.e. Charles Schwab, Fidelity, E*Trade, etc.), buy the S&P 500.
 - (i) "The Standard and Poor's 500, or simply the S&P 500, is a stock market index tracking the stock performance of 500 leading companies listed on stock exchanges in the United States. It is one of the most commonly followed equity indices and includes approximately 80% of the total market capitalization of U.S. public companies, with an aggregate market cap of more than \$49.8 trillion as of March 31, 2025." (Wikipedia, [S&P 500](#), 4-7-2025)
 - (ii) The S&P 500 has averaged about a 10-12% return over its history since 1926.
 - 1. "Since its inception in 1926, the index's compound annual growth rate—including dividends—has been approximately 9.8% (6% after inflation), with the standard deviation of the return over the same time period being 20.81%. While the index has declined in several years by over 30%, it has posted annual increases 70% of the time, with 5% of all trading days resulting in record highs." (Wikipedia, [S&P 500](#), 4-7-2025)
 - 2. "Historically, the 30-year return of the S&P 500 has been roughly 10–12%." (Investment Calculator, [RamseySolutions.com](#))
 - 3. Here is a chart showing the historical returns of the S&P compared to some other stocks, bonds, and gold. ([Historical Returns on Stocks, Bonds and Bills: 1928-2024](#))
 - (iii) It is very easy to "buy the S&P" today using index funds such as mutual funds and exchange traded funds (ETFs).

1. “Index funds, including mutual funds and exchange-traded funds (ETFs), can replicate, before fees and expenses, the performance of the index by holding the same stocks as the index in the same proportions. ETFs that replicate the performance of the index are issued by The Vanguard Group (NYSE Arca: VOO), iShares (NYSE Arca: IVV), and State Street Corporation (SPDR S&P 500 ETF Trust, NYSE Arca: SPY and NYSE Arca: SPLG). The most liquid based on average daily volume is (NYSE Arca: SPY), although SPY has a higher annual expense ratio of 0.09% compared to 0.03% for VOO and IVV, and 0.02% for SPLG. Mutual funds that track the index are offered by Fidelity Investments, T. Rowe Price, and Charles Schwab Corporation.” (Wikipedia, [S&P 500](#), 4-7-2025)
 2. You can buy the S&P 500 by simply buying shares of one of the ETFs that replicate it such as VOO, IVV, SPY.
- iv. Warren Buffett, considered by many to be the greatest investor of all time, recommends that people should just buy the S&P 500.
 - (i) “‘Consistently buy an S&P 500 low-cost index fund,’ Buffett said in 2017. ‘Keep buying it through thick and thin and especially through thin.’” (*Warren Buffett's Golden Advice: S&P 500 Index Funds Reign Supreme For Retirement Success*, [Yahoo Finance](#), 1-16-2024)
 - (ii) “‘I recommend the S&P 500 index fund and have for a long, long time to people,’ billionaire investor Warren Buffett said at Berkshire Hathaway’s annual shareholders meeting last May.” (*Warren Buffett's simple investing advice that's beaten most pros for 12 straight years: Morning Brief*, [Yahoo Finance](#), 4-27-2022)
 - v. Carlton says that 90% of money managers fail to “beat the market”, i.e. get a better return over the long run than the S&P 500.
 - (i) Yahoo Finance reports close to the same thing.
 - (ii) “In a report published last month, S&P Dow Jones Indices (SPDJI) analysts found that 85.1% of U.S. large-cap equity fund managers underperformed the S&P 500 in 2021. It was the 12th straight year that more than half of the managers in this category lagged the index. In other words, investors following Buffett’s advice have outperformed most professional money managers every year for more than a decade.” (Ibid)
 - (iii) Before choosing a mutual fund in your 401(k) or IRA, go to Google Finance (finance.google.com) and enter the ticker symbol of the mutual fund and then do a “compare to” with the S&P 500 index to see how it has performed against it.
 - vi. Buying the S&P and holding for the long term is the easiest way to invest your retirement money.
 - vii. If the S&P continues to do what it has done historically, then you will do well over time.

- viii. If you think that the US stock market and economy are going to crash and never recover, then buying the S&P or mutual funds in the US stock market will probably not be your choice.
- G. Here's what Peter Schiff, owner of *Euro Pacific Asset Management* and *Schiff Gold*, recommends.
 - i. Schiff recommends, and has for a long time, to invest outside of the US in good, foreign, dividend paying stocks.
 - ii. He recommends investing in gold and silver (more on this below) and other commodities which tend to do well in inflationary times.
 - iii. He also recommends investing in gold and silver mining companies.
 - (i) When the price of the precious metals goes up, the mining companies' profit goes up, and therefore their stock prices go up.
 - (ii) Typically, the price of the mining companies will go up multiples of the price of the metals.
 - (iii) As of 4-17-2025:
 1. Gold is up 75% from its old record high in 2011 (\$1,900 to \$3,330).
 2. Gold mining stocks as a group are *down* 21% from their old record high in 2011.
 3. Gold is up 215% from when it bottomed out in the end of 2015 (\$1056 to \$3,330).
 4. Gold mining stocks as a group are up 291% from when they bottomed out in end of 2015.
 5. In the previous bull market (2008-2011), gold was up 150% while gold mining stocks were up 265%.
 - (iv) This divergence will probably not last for much longer before gold mining stocks begin to outperform gold.
 - (v) Gold mining stocks are up 51% since the beginning of this year (as of 4-17-2025).
 - (vi) I think there is a large potential gain to be had at this time by investing in gold mining stocks as a whole, which one can do by buying the VanEck Gold Miners ETF (symbol: GDX).
 - (vii) However, investing in gold and silver mining stocks is risky and the market is very volatile, so be cautious.
 - iv. Peter Schiff predicted the housing and financial crisis of 2008 years before it happened.
 - v. He has also predicted that the US economy and stock market will crash and will be outperformed by foreign and emerging markets.
 - vi. He is bearish on the US stock market.
 - vii. Time will tell if he is right.
 - viii. He may have just been years early, but being years early means missing out on a lot of gains during that time.
 - ix. You have to make up your own mind when it comes to whose investment advice to follow.

6. Investing in precious metals

- A. Gold and silver should be a part of every portfolio, in my opinion.
- B. Gold and silver have been valued by people for thousands of years, and that is not likely to change (**Psa 19:10; Pro 3:13-14**).
- C. The word “gold” and its cognates are found 489 times in the Bible.
- D. The word “silver” is used 320 times in the Bible.
- E. Gold (and usually silver) will generally maintain their purchasing power over time and increase in value in terms of currency at the true inflation rate.
- F. But they are not an investment per se, like stocks, because they do not normally grow exponentially over time, except in times of high inflation.
 - i. For instance, if one would have invested \$100 in the S&P 500 in 1928, it would have been worth \$982,817.82 in 2024. If one bought \$100 worth of gold in 1928, it would have been worth only \$12,649.47 in 2024. (*Historical Returns on Stocks, Bonds and Bills: 1928-2024*, https://pages.stern.nyu.edu/~adamodar/New_Home_Page/datafile/histretSP.html)
 - ii. However, the price of gold has increased much more than the S&P 500 so far in the 21st century.
 - (i) Since January, 2000, the price of gold went from \$284/oz to \$3,324/oz (4-24-2025), which is a 1,070.42% increase.
 - (ii) Since January, 2000, the S&P 500 went from \$1,469 to \$5,444 (4-24-2025), which is a 270.2% increase.
- G. How much precious metal should one own?
 - i. I do not recommend putting all, or the majority, of one’s net worth in gold and silver because they will not grow your wealth like good quality stocks will, at least in normal times.
 - ii. However, during times of high inflation, as we saw above, they have outperformed the stock market.
 - iii. Some people recommend putting 5-10% of one’s net worth in gold, while others recommend more in times of high inflation.
 - iv. It is each man’s choice of how much to own.
 - v. In an environment like today’s where the dollar could lose its global reserve currency status and inflation could soar, it might make sense to have more than 5-10% of one’s net worth in gold, possibly even much more.

7. Real estate

- A. Real estate investing is another option to build wealth.
- B. Purchasing real estate is a Biblical practice (**Jer 32:44**).
- C. Investing in real estate for the future is also Biblical (**Jer 32:6-15**).
- D. There are different ways to make money in real estate.
 - i. Land can be purchased and sold later after it appreciates.
 - ii. Rental properties (houses, duplexes, apartments, etc.) can be purchased and rented out.
- E. Real estate investing has various tax advantages.
 - i. “One of real estate investment’s most compelling tax benefits is the ability to defer capital gains taxes through a 1031 exchange. This strategy allows you

to sell a rental or commercial property and reinvest the proceeds into a like-kind property without triggering an immediate tax liability. By deferring capital gains taxes, you can preserve more capital for reinvestment, compounding your wealth over time. For instance, if you sell a property with significant appreciation and reinvest in a higher-value property, you continue to grow your portfolio without losing capital to taxes. The IRS has guidelines for this process, including identifying a replacement property within 45 days and completing the transaction within 180 days.” (*The Top Tax Benefits of Real Estate Investments In 2024*, [Forbes.com](https://www.forbes.com), 1-20-2025)

- ii. “Depreciation is another tax benefit that sets real estate apart. Even as your property appreciates in value, the IRS allows you to deduct the depreciation of the building over time, typically 27.5 years for residential properties and 39 years for commercial properties. This non-cash expense reduces your taxable income, saving you thousands of dollars annually.” (Ibid)
 - iii. “Certain types of real estate investments come with valuable tax credits. For example, projects that involve historic building restoration or low-income housing development may qualify for federal and state tax credits. These credits directly reduce your tax liability, offering dollar-for-dollar savings.” (Ibid)
- F. Real estate investing also comes with headaches such as dealing with tenants who might not pay or might trash your property.
 - G. It’s also a lot of work, such as taking care of maintenance, leases, collecting rent, evictions, dealing with tenants, etc.
 - H. One rule to remember when investing in real estate is: never borrow money to do so! Always pay cash for investment properties.

8. Crypto

- A. Crypto currencies like Bitcoin, Ethereum, XRP, etc. are digital tokens which speculators trade.
- B. They have become popular over the last decade.
- C. Bitcoin was the first crypto currency and was originally created in 2009 to be a digital currency that was intended to be outside the banking system, anonymous, unregulated, and uninflatable.
 - i. In the early days it was mostly used only by libertarians.
 - ii. It was supposed to be a currency that would replace the dollar and could be used for everyday transactions.
 - iii. Eventually it became too slow and expensive to be used for small transactions.
 - iv. It was then marketed as “digital gold” and claimed to be a store of value like gold.
 - v. It is now regulated and taxed just like any other asset.
 - vi. It is basically nothing, backed by nothing, used for nothing, and has only gone up in price because people buy it expecting it to go up in price.
 - vii. I first heard of Bitcoin in 2013 when it was under \$100, and I have been watching it ever since. It peaked in January 2025 at almost \$110k, then fell to \$82k in April, and is now at \$94k (as of 4-30-2025).

- D. Bitcoin, and crypto in general, is an extremely volatile asset, and is something that a person should not invest money in that he is not prepared to lose.
 - i. Nobody knows what Bitcoin and other cryptos will do in the future.
 - ii. Be very cautious in investing any serious money into it.
 - iii. Doing so could make you rich or broke, depending on what happens.
 - iv. “Wealth gotten by vanity shall be diminished: but he that gathereth by labour shall increase.” **(Pro 13:11)**

9. Financial advisors

- A. It is wise to seek counsel when making important decisions **(Pro 20:18; Pro 24:6)**.
- B. A wise man will do so **(Pro 1:5; Pro 18:15)**.
- C. People who make important decisions without wise counsel are heading for trouble **(Pro 11:14)**.
- D. The more important a decision is, the more important it is to get multiple opinions **(Pro 15:22)**.
- E. This is important in investing and wealth management.
 - i. “Your ability to hire high-grade financial advisors is directly related to your propensity to accumulate wealth.” (Thomas J. Stanley, *The Millionaire Next Door*, p. 105)
 - ii. “...most of the PAWs [prodigious accumulators of wealth] we have interviewed make their own investment decisions. They take the time and energy to study investment opportunities. They consult with financial advisors, but ultimately their investment decisions are their own.” (Thomas J. Stanley, *The Millionaire Next Door*, p. 103)
 - iii. “Choose a financial advisor who is endorsed by an enlightened accountant and/or his clients with investment portfolios that in the long run outpace the market. If you don’t have an accountant, hire one.” (Thomas J. Stanley, *The Millionaire Next Door*, p. 108)
- F. When seeking a financial advisor, it’s important to consider that we are living in very different times than we were 70, 60, 50, 40, 30, 20, or even 5 years ago.
- G. If a financial advisor is blindly doing what everyone did in generations past, he may be leading you into a ditch.
- H. Ways to determine if you want to work with a financial advisor.
 - i. How does he treat you and interact with you?
 - (i) Is he there to help you understand your options and make informed decisions?
 - (ii) Or does he talk over your head and tell you what to do?
 - (iii) If he doesn’t have the nature of a teacher and a servant, then you should probably look elsewhere.
 - (iv) Do you understand what he is recommending or what investments he has put you into?
 - 1. If you do not understand, and cannot explain to others, the investments you have, that is not good.
 - 2. If you can’t explain it, you should probably not be investing in it.

3. Does a potential financial advisor promise to put you into investments with guaranteed high rates of return and no loss of principle?
 - a. If so, look for another advisor.
 - b. If it sounds too good to be true, it is.
- ii. How much does he charge?
 - (i) Does he charge an hourly rate for consultations?
 - (ii) Does he charge an annual fee to manage your account?
 1. This is fine, but make sure he doesn't charge more than 1% (or very close to it) of your portfolio balance per year.
 2. Anything more than that is too much.
 3. If he charges 1% per year, make sure there are no additional fees for anything else.
 - (iii) If he charges an annual fee, what exactly is he doing on a regular basis to manage your account.
 - (iv) Does he charge per trade (every time he buys or sells anything for you)?
 1. Some companies charge you every time they make a trade (buying or selling).
 2. Some popular financial planning companies charge an upfront fee of as much as 5% on every fund they buy for you.
 3. This is a huge rip-off.
 4. You would have to get a 5% return just to break even.
 - (v) Are there hidden management fees in the mutual funds or other financial instruments that he recommends for his clients?
 - (vi) Even if you are not paying these fees to him, you may be paying them to the company who manages the fund without realizing it.
- iii. What is his net worth?
 - (i) Don't be afraid to ask this question.
 1. I have asked five financial advisors this question.
 2. Three answered it, and two would not.
 3. The answers of the three were impressive and gave me confidence in their ability to manage money and investments.
 - (ii) If he is young, does he have a net worth over \$100k?
 - (iii) If he is middle-aged, does he have a net worth over \$500k, excluding home equity?
 - (iv) If he is nearing retirement, does he have a net worth over \$1M, excluding home equity?
 - (v) If he doesn't have a high net worth for his age, then he is obviously not good at managing his own money—so why would you have him manage yours? **(Rom 2:21)**
- iv. Has he beat the S&P over the last 10+ years?
 - (i) Ask a financial advisor to see a 10-year (or more) track record of his performance and see how it compares to the S&P 500.

- (ii) Ask him for a few examples of mutual funds he recommends, and then compare them to the S&P 500 in Google Finance to see how they performed against it.
 - 1. Prove all things, and hold fast to what is good (**1Th 5:21**).
 - 2. Don't be stupid and just believe what he claims, but look into it to see if he has actually done what he says he can (**Pro 14:15**).
 - (iii) If his track record, or the funds he recommends, did not out-perform the S&P 500, then you may as well skip paying him and just buy the S&P.
- v. If you don't know much about finance or investing, talk to someone you know who does and ask his opinion on the financial advisor and his recommendations.

IX. Budgeting

1. "A budget is people telling their money where to go instead of wondering where it went." (Dave Ramsey quoting John Maxwell, *The Total Money Makeover*, p. 62)
2. Jesus taught the principle of budgeting when He used the illustration of the man sitting down and counting the cost before starting a building project (**Luk 14:28-30**).
3. The Bible implicitly teaches budgeting because it teaches the concept of tithing (which is budgeting by definition), saving, staying out of debt, giving to the poor, etc., all of which require that a man set aside some of his income for other purposes rather than immediately spending it all on his immediate desires.
4. There are only two ways that I know of to build wealth: budgeting or imposing artificial scarcity upon oneself.
 - A. This is what nearly all millionaires do, and it's how they became millionaires.
 - B. "Do you plan your consumption spending according to a variety of food, clothing, and shelter categories each year? Mrs. Rule does, and so do most millionaires. In fact, in our latest national survey of millionaires, we found that for every 100 millionaires who don't budget, there are about 120 who do.

"We anticipate your question about those millionaires who don't budget. How did they become millionaires? How do they control spending? They create an artificial economic environment of scarcity for themselves and the other members of their household. More than half of nonbudgeters invest first and spend the balance of their income. Many call this the "pay yourself first" strategy. These people invest a minimum of 15 percent of their annual realized income before they pay the sellers of their food, clothes, homes, credit, and the like." (Thomas J. Stanley, *The Millionaire Next Door*, pp. 40-41)

 - C. I have done both of these things for my entire adult life.
5. It's good idea to create a budget.
 - A. Having a budget and sticking to it will:
 - i. Keep you out of debt
 - ii. Help you build wealth for the future
 - iii. Help you to enjoy the fruit of your labor responsibly

- B. A budget will help you to tell your money where to go each month and see where it went.
 - i. Always pay God first (tithing).
 - ii. Pay yourself second (saving).
 - iii. Pay for necessary things next (food, shelter, utilities, transportation).
 - iv. Pay for unnecessary and fun things last.
- C. Couples should create a budget together.
 - i. Both partners should agree on where all the money has been allotted to and then agree to stick to it.
 - ii. A budget will minimize marital strife.
- D. You can use an Excel spreadsheet to create a budget.
 - i. A spreadsheet will allow you to easily calculate percentages and totals.
 - ii. Numbers will automatically adjust when changes are made.
- E. I recommend using the “Spending” app and entering your income and all expenses into it.
 - i. It can be synced so that the data will be shared on your and your spouse’s phone.
 - ii. You can enter each expense in a category which will help you to easily see where your money is going.
 - iii. Every time you buy something, get a receipt and put it in your wallet so that you will be reminded to enter it into the Spending app.
 - iv. When you pay your credit card balance daily (and you should), you can verify that all the new charges are in the Spending app.
 - v. When you enter your income into the app, be sure to enter the income tax as an expense.
 - (i) Remember that taxes are just another expense like rent, house payments, insurance, utilities, etc.
 - (ii) Your gross income before taxes *is* your income.
 - 1. Self-employed people understand very well that taxes are just another expense and that their income is the profit they make *before* taxes are paid.
 - 2. Employees tend to view the amount of their paycheck as their income because the taxes are automatically withheld.
 - 3. This is one of the reasons our taxes are so high. If most people were self-employed and writing out a big fat check to the United States Treasury every three months, there would have likely been a tax revolt long ago.
 - (iii) So, in your budget, when you calculate the percentage you give to God and save for retirement, it should be calculated from your gross income before taxes, because that is your actual income.
 - vi. Enter any other expenses that are automatically withheld from your paycheck such as medical insurance premiums, 401k contributions, etc. into the Spending app as an expense.
 - vii. Remember to enter the money you give to God as an expense.
 - viii. You can setup automatic recurring expenses in the app for expenses that are the same every month.

- ix. By using the Spending app, you will be able to see exactly where your money is going, and how much you have left at the end of the month and year.
 - x. Ramsey Solutions also sells the *Every Dollar* app which syncs with your bank account (the free version does not).
 - (i) It allows you to budget your income at the beginning of every month.
 - (ii) You determine where every dollar is going to be spent (in categories) before the month begins and then assign every expense to a category throughout the month.
 - (iii) This way you determine where your money will go at the beginning of the month instead of wondering where it went at the end of the month.
6. Find a bank which will allow you to have many shares within one main account.
- A. Here are some suggestions for separate shares to create:
- i. God's money
 - ii. Emergency fund
 - (i) Should have 3-6 months of living expenses in it.
 - (ii) This is for unknown and unplanned for large expenses.
 - (iii) It's best to have this in a high-yield savings account.
 - iii. General savings
 - iv. Checking
 - v. Bill money
 - vi. Generosity (different from God's money)
 - vii. Fun money (going out to eat, for example)
 - viii. Husband's fun money
 - ix. Wife's fun money
 - x. Vacation and travel
 - xi. Taxes (income)
 - xii. Taxes (property)
 - xiii. Car fund
 - xiv. Medical fund
 - xv. Insurance (car, property, renter)
 - xvi. College
 - xvii. Children's savings
 - xviii. House fund (savings for a house, maintenance for existing house, appliances)
 - xix. Retirement
 - xx. Electronics (laptops, phones, etc.)
 - xxi. Groceries
 - xxii. Clothing
- B. Put a certain percentage or dollar amount in each of these accounts every paycheck or month so that you have money set aside for these types of expenses.
- i. Having these different shares will serve two purposes.
 - (i) It will ensure that funds are available for larger, periodic expenses such as vacations, tax bills, car purchases or repair bills, medical emergencies, bi-annual car insurance payments (which save you

money over monthly payments), house repairs, and new laptops or phones. These are called “sinking funds.”

- (ii) It will ensure that you don’t overspend on things like going out to eat, entertainment, clothes, and buying junk you don’t need.
- ii. Having these funds makes fun purchases actually fun and frustrating expenses no big deal.

X. Giving

1. “Live like no other so that later you can give like no other.” (modified Ramsey quote)
2. “Remember that what you give will afford you more pleasure than what you get.” (H. Jackson Brown Jr., *The Complete Life’s Little Instruction Book*, #899)
3. “It is more blessed to give than to receive.” (The Lord Jesus Christ, **Act 20:35**)
4. “...Andrew Carnegie said, ‘Surplus wealth is a sacred trust to be managed for the good of others.’” (Dave Ramsey, *Dave Ramsey’s Complete Guide to Money*, p. 319)
5. God made us to be givers because He is a giver (**1Ti 6:17; Jam 1:5; 1Jo 5:11**), and we are made in His image (**Gen 1:27**).
 - A. “We are made in God’s image . . . and God is a *giver*. Giving is the key that unlocks our full potential—in our life *and* in our money.” (Dave Ramsey, *Dave Ramsey’s Complete Guide to Money*, p. 306)
 - B. “I believe that God puts us through the mechanical act of giving even when we don't fully understand the reasons why because the act of giving changes us. It crushes our hearts and reforms us into something that looks and acts a little bit more like Christ. You can't say you're a follower of Christ when you're not giving. You can't walk around with the clenched fist and tell people about how amazing Jesus is. There's a disconnect. They won't believe you because your whole attitude is one of selfishness, fear, and greed. Remember, the clenched fist is the sign of anger. Jesus never talked to people about the love and grace of God with His hands balled up into fists!” (Dave Ramsey, *Dave Ramsey’s Complete Guide to Money*, p. 312)
 - C. “Unselfish people have more of a tendency to prosper in relationships and wealth. You know who makes the best fathers, mothers, business partners, merchants, bosses, team members, clients, or salespeople? Unselfish people. These are the people you can trust and the ones you actually want to spend time with and do business with. The only place greedy people prosper is television. In the real world where you and I live, that's not how it works. If you want to build wealth and have fantastic relationships, you've got to give.

“I’m not just talking about giving in a church setting, either. Sure, I believe that Christians ought to give to their local churches like the Bible says, but I also think Christians and everyone else in the world should be actively giving and serving in their communities. You want to change someone’s whole outlook on life? The next time you’re traveling during the holidays, leave a hardworking waitress a \$100 tip on a \$5 tab. There’s only one reason she’d be waiting tables on Christmas Eve: she needs the money! Think about what you could do in that person’s life with a simple act. You don’t need the credit or the thank-you. Just leave Ben Franklin on the table

and say, "Merry Christmas." Then go hide in the parking lot and watch through the window as she sees what you've left. That's some of the most fun you can have with money!

"If you start doing stuff like this, crazy things will start happening in your life. You'll be energized, more creative, more passionate, and more excited about life. Something inside of you will be unlocked and you may have no idea what's happening to you. I can tell you what's happening: you were *made* to be a giver, and when you start living up to that potential, you start becoming more and more of what you were made to be." (Dave Ramsey, *Dave Ramsey's Complete Guide to Money*, p. 313)

6. Giving to God

A. Christians are under obligation to honor God with their substance (**Pro 3:9**).

- i. We must give God the firstfruits of all our increase.
 - (i) Firstfruit *n.* – 1. The fruits first gathered in a season; the earliest products of the soil; esp. with reference to the custom of making offerings of these to God or the gods.
 - (ii) In other words, to give one's firstfruits is to give God a portion of one's income *first* before any other expenses are paid.
 - (iii) When creating a budget, a Christian should determine what percentage of his income that the LORD should get and make that the *first* line of his budget.
 - (iv) The remainder of the budget should then be allotted for all other expenses such as savings, taxes, housing, transportation, food, clothing, utilities, education, entertainment, etc.
 - (v) Sadly, some Christians budget precisely opposite of God's prescription: they pay all of their expenses first and then give God whatever is left, if there is anything.
 - (vi) That is called giving God the *leftovers*, not the *firstfruits*.
- ii. The Bible teaches proportional giving, meaning that the amount you give should increase at the same rate as your income does.
 - (i) We should give as God prospers us (**1Co 16:2**).
 - (ii) That is the whole idea of a tithe (10%) which was practiced by Abraham and Jacob prior to the law of Moses, and by the entire nation of Israel after it.
 - (iii) The amount you give to God should change every time your pay changes, whether up or down.
 - (iv) A poor person who gives a small dollar amount which is a significant portion of his income is far more pleasing to God than a rich person who gives a larger dollar amount which is a small portion of his income (**Mar 12:41-44**).
- iii. How much of one's income is considered the firstfruits?
 - (i) Under the law of Moses, the *firstfruits* of one's increase was a tithe, which is a tenth (**2Ch 31:4-5**).
 - (ii) Giving the firstfruits was proportional giving.

1. If the crop was plentiful, the firstfruits would be plentiful; if the crop was paltry due to a drought, the firstfruits would be paltry.
 2. What about today under the New Testament?
 3. There is no explicit commandment to give ten percent in the New Testament, but it does teach proportional giving: "let every one of you lay by him in store, as God hath prospered him" (**1Co 16:2**).
 4. If God has prospered us with much, then we should give more; if God has prospered us with little, then we should give less.
- (iii) Without a specified percentage given by God in the New Testament, what proportion of his income should a Christian then give?
1. That is up to each man to decide for himself as "he purposeth in his heart" (**2Co 9:7**).
 2. As for me and my house, we will walk in the steps of our fathers in the faith, Abraham and Jacob, and follow their example of giving 10% of our gross income to the Lord (**Heb 7:1-6; Gen 28:20-22**).
 3. I know of no example in the Bible of giving less than 10% of one's income to God, but I have numerous examples of giving that much (Abraham and Jacob) or more (Israel under the law which gave two tithes per year (**Num 18:21; Deut 14:22-27**) plus a third tithe every three years (**Deut 14:28-29**)).
- (iv) Should a Christian give based on his gross (before taxes) or net (after taxes) income?
1. This is a common question among Christians who are employees, because their taxes are taken out of their income before they are paid.
 2. This question is much more rare among self-employed Christians because they understand that taxes are just another personal expense like anything else including their rent, electricity, phone bill, insurance, etc.
 3. To "tithe" after taxes is no different than "tithing" after 401(k) contributions, rent, groceries, health insurance, car insurance, vacations, medical bills, eating out, and every other expense.
 4. If most people "tithed" after expenses, they would "tithe" little to nothing because they have little to nothing left over after their expenses.
 5. It is up to the individual if he "tithes" before or after taxes, but just know that if you "tithe" after taxes, you are not "tithing" your whole income.

6. Furthermore, many people not only have taxes taken out of their paychecks, but also their health insurance and 401k contributions.
 7. Depending on how much these withholdings amount to, a Christian who is “tithing” could be more like “5-percentening” his actual income to God.
- B. When Christians give to God, He will bless them financially (**Pro 3:10**).
- i. It is not hard for the carnal mind to understand that if seed is taken from the storehouse and sown in the earth it is not wasted, but rather is put to profitable use and will return more than was spent.
 - (i) But the reasoning of fallen men would conclude that what is given to God and His work in the earth is lost.
 - (ii) Faith, on the other hand, understands that, like the earth, God returns what was given to Him with dividends (**2Co 9:6**).
 - (iii) Those that scatter will increase, but those that withhold more than is meet will tend to poverty (**Pro 11:24**).
 - (iv) When we give to the poor, we lend to the Lord who repays us generously (**Pro 19:17**).
 - ii. In the Old Testament, the LORD offered Israel a challenge.
 - (i) They had not been giving Him their tithes and offerings that were required in those days (**Mal 3:8-9**).
 - (ii) God told them to prove Him by bringing in their tithes and then wait and see if they were not overwhelmed with blessings from Him (**Mal 3:10-12**).
 - (iii) If Christians will obey Jesus' commandment and "seek ye first the kingdom of God, and his righteousness," then "all these things [material needs] shall be added unto [them]" (**Mat 6:33**).
 - (iv) Israel experienced this very thing in the days of king Hezekiah (**2Ch 31:10**).
 - (v) If a child of God by faith takes God's challenge to Israel and proves Him, he should not be surprised when God makes good on His word and "[his] barns be filled with plenty, and [his] presses shall burst out with new wine."
 - iii. A faithful Christian trusts that God will supply his needs despite giving a significant portion of his income to Him (**Php 4:14-19**).
 - iv. Withholding from God what He is due is counterproductive for one's financial wellbeing (**Hag 1:2-11**).
7. Giving to the poor
- A. One of the reasons that we should work is to have money to give to those in need (**Eph 4:28**).
 - B. The purpose of working and earning income is not just to provide for your own (and your immediate family's) needs.
 - C. We should remember the poor (**Gal 2:10**).
 - D. We are blessed when we help the poor (**Pro 14:21, 31; Pro 22:9**).

- E. We are cursed when we see the plight of the poor and could help but don't (**Pro 21:13; Pro 29:7**).
- F. If God has blessed you with much, but you don't help the poor when you should, you are not in good company (**Eze 16:49**).
- G. Helping people financially should be limited to supplying their *needs*, not lusts (**Rom 12:13; Jam 2:15-16**).
- H. The love of God is not in us if we will not give to someone in genuine need (**1Jo 3:17**).
- I. When brethren in the church are in need due to no fault of their own, those that have been blessed with abundance should supply for their need (**2Co 8:13-15**).
- J. Rich men should be ready and willing to give to people who are in need (**1Ti 6:17-18**).
- K. This should be done voluntarily, not through compulsion by government.
 - i. When the government gives to the poor, they do so by forcing one person to hand over their wealth to another person.
 - ii. When the government provides help to those in need, it does so very inefficiently.
 - iii. Government aid also reduces the incentive for individuals to help the poor because they assume that they are already doing so through their taxes.
 - iv. The best thing the government can do to help the poor is to not help them and instead let society help them.
 - (i) The government can do so by ceasing to tax and regulate businesses which will enable them to hire more people and increase wages which will do much to help the poor.
 - (ii) The government can also help the poor by not running up deficits and printing money which devalues the money and increases the costs of everything.
- L. Charity should begin close to home (**Deut 15:7-11**).
 - i. When charity begins close to home, the money will more likely be given only to those who can't work, not to those who won't work (**2Th 3:10**).
 - (i) Money will also likely not be given to people who are wasteful (**Pro 18:9; Pro 12:27**) and foolish with money (**Pro 21:20**).
 - (ii) This will cause those who can provide for themselves to repent of their foolishness and amend their ways.
 - ii. When charity is kept close to home, a wise man can give with discretion because he has personal knowledge of the need (**Psa 112:5**).
 - (i) This will help to greatly reduce fraud.
 - (ii) This will also help to ensure that charitable giving is a means to an end for the poor, not the end itself.
- M. A righteous person shows mercy toward the needy and gives to them (**Psa 37:21**).
 - i. A virtuous woman helps the poor (**Pro 31:20**).
 - ii. We should not withhold help from those who need it when we are able to do it (**Pro 3:27**).
 - iii. The wicked lazy man covets all day long, but a righteous man gives liberally (**Pro 21:25-26**).

- iv. When we give to the poor we are lending unto God, and He will repay us and bless us for it (**Pro 19:17; Pro 22:9; Mat 25:34-40**).
 - v. If we give unto the poor, the LORD will make sure that we don't lack (**Pro 28:27**).
 - vi. As we have opportunity, we should do good unto all men, but especially to our brethren (**Gal 6:10**).
- N. We will never be able to end poverty entirely (**Mat 26:11**), but we can help to alleviate it in the lives of those with whom we are in contact within our families and communities.
- i. But we must do so by “teaching people how to fish” not just “giving them fish,” when possible.
 - ii. In other words, we should try to *genuinely help* those who are in need.
 - iii. That means giving to those who cannot provide for themselves and encouraging and teaching those who can provide for themselves to do so.
- O. When to give and when not to give
- i. While a good man will give or lend unto the poor, he should also do so with discretion (**Psa 112:5**).
 - ii. Sometimes giving people money who are in need is more harmful than helpful.
 - iii. Here are my personal recommendations.
 - iv. If someone is poor due to no fault of his own, then we should give liberally to him. This would include situations such as the following:
 - (i) Serious illness that requires costly medical treatment or prevents him from working.
 - (ii) An accident that disables him or causes large medical bills.
 - (iii) Loss of a job for a prolonged period due to no fault of his own.
 - (iv) A natural disaster.
 - v. If someone is in financial trouble due to foolish choices and living beyond his means, then we should either not help him and let him suffer the consequences of his actions, or we should help him only under certain conditions.
 - (i) No job
 - 1. If the person doesn't have a job and has no family to help him, then help should be given for a limited, predefined amount of time.
 - 2. If a job is not found in that amount of time, then the aid needs to be cut off.
 - 3. If a job (any job) is offered to him and he refuses it, then the aid needs to be cut off.
 - (ii) Has a job
 - 1. If the person has a job, then help should only be given contingent on him balancing his budget.
 - 2. No money should be given to such a man until he provides a complete accounting of his income and all of his expenses.
 - 3. If he doesn't like that idea and thinks you are being too intrusive, then tell him to ask someone else for help.

4. If his expenses exceed his income, then enough money should then be given to him to enable him to pay his bills for the current month.
5. If his expenses do not exceed his income, then he either doesn't need help, or he has not listed all of his expenses, and therefore he must do so.
6. We should then go through his list of expenses and start cutting everything that is not absolutely necessary, and reducing those things that can be reduced.
7. This could be cell phones, cable TV, subscriptions, memberships, going out to eat, entertainment, buying junk on Amazon, hobbies, pets and related expenses, grocery expenses, car payments, rental or house payments, etc.
8. If the man cuts everything that can be cut and he still doesn't have enough to make ends meet, then he must look for a higher paying job, or for an additional job.
9. If he is unwilling to make the cuts, then the aid should be cut off.

(iii) Helping a man in this way is truly helping him.

(iv) Helping him indiscriminately is not truly helping him, but is harming him.

vi. Dave Ramsey's advice on helping others financially.

- (i) "First, I tell people to stop giving these needy friends and relatives an endless stream of money! If they don't change the behaviors that keep getting them into trouble, every dollar you give them in the name of "helping" actually hurts them, because it just enables their bad behavior.

"Second, I tell people not to be scared to put conditions on a financial gift. You could give them money only if they agree to go through *Financial Peace University*. You could give them a copy of this book or another one of my books, *The Total Money Makeover*, and "pay" them to write you a book report. You could require that they submit three monthly budgets to you as you continue to help them through a transitional time. If they accuse you of butting in, just remind them that they are ASKING you to butt in by giving them money. If they want your help, they need to take *all* of your help, not just your money.

"Third, I remind people that they can only help others if they have the cash on hand themselves. Never cosign a loan to "help" someone else, and never loan money to a friend or relative. That just keeps them in debt longer, strains the relationship, and keeps the cycle of destruction going." (Dave Ramsey, *Dave Ramsey's Complete Guide to Money*, p. 47)

- (ii) “Second, remember that you can't answer a question that hasn't been asked. If someone you love is goofing up with their money, don't barge into their business! Instead, you need to get them to ask for your help. That puts them in a position to actually listen to and receive your advice. Until they want your help, they'll just see you as intruding into their lives, and you'll risk losing the relationship.”
(Ibid, p. 48)

8. Setting up a “God’s Money” fund

- A. A "God's money" fund is a separate account (or box, envelope, etc.) which is set aside specifically and solely for the things which the Bible says we are required to support financially, such as the ministry (**1Co 9:14; Gal 6:6; 1Ti 5:17-18**), church needs (**2Ki 12:4-11; 1Ti 5:3-4, 9, 16; 1Co 16:1-3**), and the poor (**Gal 2:10; Pro 19:17**).
 - i. I recommend that church members each purpose in their hearts what percentage of their income they are going to give to the Lord (**2Co 9:7**) and then lay by themselves that amount (**1Co 16:1-2**) into a separate account, box, etc. every time they get paid or receive money.
 - ii. The money in that account, box, etc. then becomes "God's money" to be used for supporting the aforesaid things which God requires us to.
 - iii. This is what I have done myself since I was converted.
 - iv. Some companies allow their employees to have more than one Direct Deposit set up for their paycheck.
 - (i) If your company offers this, you could have whatever percentage you choose automatically deposited into your “God’s Money” account.
 - (ii) This will save you time and effort.
 - (iii) I have a friend who does this.
 - (iv) I would have definitely done so when I was an employee if it was an option.
- B. How each person divides up “God’s money” for the things listed above (the ministry, church, and poor) is up to him.
 - i. I recommend (and do so myself) keeping back a little bit of that money every month and letting it accumulate in one's "God's money" account until there is a sufficient amount of money available to meet an emergency or pressing needs within the church or in the lives of other people who are truly in need.
 - ii. That way, if a need arises, we all have some money saved up in our "God's money" account to give.
 - iii. Of course, we can give to needs out of our own money as well if we decide to.
- C. I think this is a much better system than giving all of one's “tithe” to the church fund.
 - i. I cannot find a scriptural command nor example in the NT of church members giving all of their “tithes” and offerings to the church to be distributed to the pastor, church needs, and the poor.

- ii. This is why we have no "church box," nor do we take up an offering for the church on a regular basis (or ever, so far).
 - iii. This way, each person/family is in control of their own "God's money" and can give to godly causes as they see fit.
 - iv. When there is a need within the church (or in another church, or even outside the church) which would scripturally qualify for our support, I bring it before the church, and anyone who chooses to can give towards it from their "God's money."
 - v. If a person doesn't think it's a valid cause, then he doesn't have to give.
 - vi. This limits disputes about what particular causes should be supported with "God's money" and what shouldn't be.
 - vii. On the other hand, if all the church members gave their Lord's money to a church fund, and then out of it the pastor was paid, church needs were covered, and the poor were helped, then the church would collectively have to decide how much should be given to each thing, which could cause strife because different people would have different preferences.
- D. Using this method, each church member/family decides how much of, and to whom, their Lord's money will be given, and they are accountable only to God for their decision.

9. Generosity

- A. The most exciting and rewarding thing about making money for a Christian should be the opportunity to give generously to the Lord and to others (**Act 20:35**).
 - i. It truly is more blessed to give than to receive.
 - ii. Don't ever refuse a gift, because in so doing, you are depriving the giver, as well as yourself, of a blessing.
 - iii. Don't block a blessing.
- B. If we view our money as all belonging to God, giving becomes easy.
 - i. All that we have belongs to God (**Psa 24:1; 1Ch 29:11**).
 - ii. What we give to God and others is only giving back to God what He first gave to us (**1Ch 29:12-14**).
 - iii. "It's always easier to give *someone else's* money away, because we feel no attachment to it.

"The Bible says, 'The earth is the LORD's, and the fulness thereof.' You know what that means? God is the *owner*. He owns it all—not a tithe, not a love offering, not our leftovers; *He owns it all*. When we view our wealth like that, then suddenly, giving becomes easy because we're not giving *our* money away at all. We're just asset managers for the Lord, doing what the owner (God) tells us to do with the money." (Dave Ramsey, *Dave Ramsey's Complete Guide to Money*, pp. 308-309)

- C. Being generous towards others is putting your wealth to good use.
 - i. "Money is like manure, good for nothing if it be not spread." (Matthew Henry, Job 27:11-23)

- ii. “Riches do not consist in the possession of treasures, but in the use made of them.” (Napoleon Bonaparte)
 - iii. “Don’t admire people for their wealth but for the creative and generous ways they put it to use.” (H. Jackson Brown Jr., *The Complete Life’s Little Instruction Book*, #556)
 - iv. “If you make a lot of money, put it to use helping others while you are living. That’s wealth’s greatest satisfaction.” (H. Jackson Brown Jr., *The Complete Life’s Little Instruction Book*, #890)
 - v. “It’s more important to make a difference than a fortune.” (C. E. Wagner)
- D. Being generous teaches others to be generous.
- i. People oftentimes do not become givers until they are first given to.
 - ii. Oftentimes after a person has been the object others’ charity and generosity, he is motivated to do likewise to others.
 - iii. Don’t let the chain of love end with you.
- E. Being generous not only gives one a feeling of gratification, but it will also increase one’s wealth through the blessing of God.
- i. The liberal soul shall be made fat (**Pro 11:25a**).
 - a. Liberal *adj.* – 2. a. Free in bestowing; bountiful, generous, open-hearted.
 - b. Fat *adj.* – III. With reference to the amount of produce or supply. 9. Yielding or capable of yielding excellent and abundant returns. 10. Well supplied with what is needful or desirable. a. Of a person: Affluent, wealthy.
 - c. In other words, the man who is free in bestowing gifts to others and is bountiful, generous, and open-hearted shall be well supplied, affluent, and wealthy.
 - d. Those who scatter their wealth to others will increase (**Pro 11:24**).
 - e. He that gives to the poor will not lack (**Pro 28:27**).
 - f. He that sows bountifully shall reap bountifully (**2Co 9:6-11**).
 - ii. He that waters shall be watered himself (**Pro 11:25b**).
 - a. The man that furnishes others with needful things when they need them will be treated the same way when he needs something.
 - b. He who gives to others will have others give to him when his time of need comes (**Luk 6:38**).
 - c. He that gives to the poor lends to the Lord who will repay him (**Pro 19:17**).
 - d. Those who are generous towards others will find themselves blessed by others and by God who sees all and rewards every man according to his works, either in this life or the next (**Luk 14:14**).
 - e. “If I clench my fist around that \$1,000, none of it will leave; but at the same time, my hand’s not open to receive any more. I’ve put up a wall that keeps my money from getting away *and* keeps more money from coming in.” (Dave Ramsey, *Dave Ramsey’s Complete Guide to Money*, p. 307)
 - iii. Those who are greedy and do not give will end up losing what they have (**Pro 11:24b**).

- a. An analogy might help to illustrate the point.
 - b. My bidet was leaking water from the connection at the handle. It did not come with the correct o-ring, so I had to improvise and use a couple of rubber washers. When it began to leak, I tightened it up a little, but it didn't stop leaking. So I tightened it up more, and the more I tightened it, the worse it leaked.
 - c. I then tore it apart, cleaned the washers, put it back together, and tightened it just snugly. It stopped leaking.
 - d. The same is true with money, the more tightly you hold onto it, the more quickly it will slip through your fingers.
- F. Create a generosity fund.
- i. Similar to how Christians should lay up money by them in store for giving to the Lord's work and helping the brethren in need (**1Co 16:1-2**), I recommend setting up a generosity fund.
 - ii. Put a certain amount or percentage of your income in the generosity fund each pay period, and then use that money to bless others.
 - iii. Tell the story of the man who started the generosity fund when he started his business.
 - iv. The generosity fund is not for things you would use God's money for (supporting the minister and the church, helping those in genuine need, etc.).
 - v. It's for things like:
 - (i) doing nice things for others that you are under no obligation to do.
 - (ii) giving gifts.
 - (iii) random acts of kindness.
 - (iv) supporting organizations that you believe in.
 - vi. Having a generosity fund will help people who are not naturally generous to be generous, and it will help those who are too generous from being irresponsible with their money.

XI. Spending

1. The key to spending money wisely is also the key to success in nearly every area of life: *moderation* (**Php 4:5**).
 - A. Moderation *n.* – 1. The action or an act of moderating. †a. Limitation, restriction; a fixed limit; a restricting provision or clause. *Obs.* b. Control, rule, governance. 2. a. The quality of being moderate, in various senses; now only with reference to conduct, opinions, demands, desires, or their indulgence; avoidance of extremes; self-control, temperance; occasionally, †avoidance of severity or rigour, lenity, clemency.
 - B. We must therefore exercise self-control when it comes to everything we do, including how we spend money.
 - C. Moderation in spending (and saving) will over the long run result in prosperity (**Joe 2:23-24**).
 - D. We should be temperate in all things (**1Co 9:25**).
 - i. Temperate *adj.* – 1. Of persons, their conduct, practices, etc.: Keeping due measure, self-restrained, moderate. b. Moderate and self-controlled as

- regards the indulgence of appetites or desires; abstemious, sober; continent; in late use spec. moderate or abstemious in the use of alcoholic drinks.
- ii. Temperance *n.* – 1. The practice or habit of restraining oneself in provocation, passion, desire, etc.; rational self-restraint. (One of the four cardinal virtues.) a. Self-restraint and moderation in action of any kind, in the expression of opinion, etc.; suppression of any tendency to passionate action; in early use, esp. self-control, restraint, or forbearance, when provoked to anger or impatience.
 - iii. We must practice self-restraint when indulging our appetites and desires, which is directly connected to spending money.
- E. Temperance is:
- i. a fundamental tenant of faith in Christ (**Act 24:24-25**).
 - ii. a fruit of the Spirit (**Gal 5:22-23**).
 - iii. a requirement for the ministry (**Tit 1:7-8**).
 - iv. a requirement for old men (**Tit 2:2**).
 - v. a Christian virtue which must be added to our faith to make our calling and election sure (**2Pe 1:5-11**).
2. If you have expensive taste and you indulge it regularly, you will be poor (**Pro 21:17, 20**).
- A. Having wine taste on a beer budget is a recipe for poverty.
 - B. Spending too much money on eating out and drinking will make you poor (**Pro 23:21**).
 - C. Millionaires spend less on groceries, eating out, and clothing than the general American population does.
 - i. “Based on the research, the average millionaire in this study [The National Study of Millionaires (2017)] spends approximately \$412 each month on groceries as a group. Meanwhile, one report from the USDA states that a comparable family in the general population spends more than \$582 a month on groceries. So, in general, it can be said that millionaires are more frugal than non-millionaires in their approach to grocery shopping.” (Dave Ramsey, *Baby Steps Millionaires*, p. 188)
 - ii. “The median millionaire in this study [The National Study of Millionaires (2017)] stated that they spend less than \$200 each month at restaurants. Meanwhile, the Bureau of Labor Statistics reports that the median American household spends approximately \$251 eating out each month. Figure 19 demonstrates that roughly two-thirds of millionaires spend less than \$300 at restaurants each month, with 36% spending less than \$150. Only 17% spend more than \$450 a month, dispelling the image of a stereotypical millionaire eating out at extravagant restaurants every night. The research shows that a vast majority of millionaires are much more frugal than their general population counterparts.” (Ibid, p. 189)
 - iii. “The millionaires included in this research [The National Study of Millionaires (2017)] reported that they spend an average of \$117 a month on clothes, while the Bureau of Labor Statistics reports that the average American household spends \$154 a month.” (Ibid, p. 190)
 - D. A man who spends money indiscriminately and wastefully will quickly blow through his inheritance and have nothing (**Luk 15:11-14**).

- E. “Many people who live in expensive homes and drive luxury cars do not actually have much wealth. Then, we discovered something even odder: Many people who have a great deal of wealth do not even live in upscale neighborhoods.” (Thomas J. Stanley, *The Millionaire Next Door*, p. 1)
 - F. “Most people have it all wrong about wealth in America. Wealth is not the same as income. If you make a good income each year and spend it all, you are not getting wealthier. You are just living high. Wealth is what you accumulate, not what you spend.” (Thomas J. Stanley, *The Millionaire Next Door*, p. 1)
 - G. “It is unfortunate that some people judge others by their choice in foods, beverages, suits, watches, motor vehicles, and such. To them, superior people have excellent tastes in consumer goods. But it is easier to purchase products that denote superiority than to be actually superior in economic achievement. Allocating time and money in the pursuit of looking superior often has a predictable outcome: inferior economic achievement. What are three words that profile the affluent? FRUGAL FRUGAL FRUGAL” (Thomas J. Stanley, *The Millionaire Next Door*, p. 28)
 - H. “Being frugal is the cornerstone of wealth-building. Yet far too often the big spenders are promoted and sensationalized by the popular press.” (Thomas J. Stanley, *The Millionaire Next Door*, p. 29)
 - I. “If you buy things you don’t need, you will soon sell things you need.” (Warren Buffett)
3. There are two things that people spend money on carelessly that keep them broke: big things and little things.
- A. “But small expenses become big expenses over time. Small amounts invested periodically also become large investments over time.” (Thomas J. Stanley, *The Millionaire Next Door*, p. 54)
 - B. Lattes, drinks, eating out, and unnecessary small purchases add up over time.
 - C. However, you can be as frugal as you want with little items and it won’t make much difference if you are paying tens or even hundreds of thousands of dollars in interest on a 30-year mortgage, financing new vehicles, and buying expensive “toys.”
 - D. This is called being “penny-wise and pound-foolish.”
4. High-paying professionals are usually big spenders and are therefore broke.
- A. You might think that high-paid professionals such as doctors, lawyers, accountants, executives, etc. are wealthy people, but in many cases, you would be wrong.
 - B. High income professionals are expected to “look the part” and have a high-consumption lifestyle of living in high-end homes, driving expensive cars, wearing expensive clothes, etc.
 - C. They walk in vain show (**Psa 39:6**).
 - D. They believe that they have to do this because their clients will judge them as unsuccessful if they live a modest lifestyle.
 - E. Many of them are therefore broke.
 - F. Being a “highly educated” professional is more likely a curse than a blessing when it comes to saving money and building wealth.

- G. “Another reason very well-educated people tend to lag behind on the wealth scale has to do with the status ascribed to them by society. Doctors, as well as others with advanced degrees, are expected to play their parts. Mr. Denzi is a small business owner. In spite of being wealthy, he is not expected by society to live in an exclusive neighborhood. He would not be out of place living in a modest home or driving a nondescript sedan. His domestic overhead is significantly lower than Dr. Dokes's.

“Many people tell us that you can judge a book by its cover, meaning that high-grade doctors, lawyers, accountants, and so on are expected to live in expensive homes. They also are expected to dress and drive in a style congruent with their ability to perform their professional duties. How do you judge the professionals you patronize? Too people judge them by display factors. Extra points are given to those who wear expensive clothes, drive luxury automobiles, and live in exclusive neighborhoods. They assume a professional is likely to be mediocre, even incompetent, if he lives in a modest home and drives a three-year-old Ford Crown Victoria. Very, very few people judge the quality of the professionals they use by net worth criteria. Many professionals have told us that they must look successful to convince their customers/clients that they are.” (Thomas J. Stanley, *The Millionaire Next Door*, pp. 75-76)

- H. As a pastor, I have honestly felt a bit uncomfortable at times with where I live and what I drive because it does not look “becoming of a man of the cloth.”
- i. But then I have to remind myself, “Why should I care what broke people think?”
 - ii. I felt the same way to a certain extent when I was an engineer and all my friends lived in nice homes or apartments and drove expensive cars while I lived in the cheapest one-bedroom apartment I could find and drove a cheap, old, small car.
 - iii. But again, I didn’t care what broke people thought.
 - iv. We should not care what other people think if we are living wisely (**1Co 4:3-4; 2Co 3:1**).
- I. We should not judge according to appearance, but judge righteous judgment (**Joh 7:24; 1Sa 16:7; 2Co 10:7; Isa 11:3-4**).
- i. I have heard people ask, “would you choose an investment advisor who was wearing an old worn-out suit and driving an old clunker for a car?”
 - ii. I personally would be intrigued by such a fellow and would want to enquire more about him to see if he was good at his job.
 - iii. I don’t care what kind of car a financial advisor drives. As a matter of fact, I would be very wary of one who drives a brand-new expensive car because that tells me he probably doesn’t make good financial decisions.
 - iv. For me, one of the most important questions for a financial advisor is, “What is your net worth outside of your home equity?”
 - v. If he doesn’t have a net worth at least in the multiple hundreds of thousands, depending on his age, he apparently doesn’t know how to manage his own money, so why would I trust him to manage mine?

5. Look for good deals and ask for discounts
 - A. You can save a ton of money by buying clothes at a thrift store.
 - B. I have bought most of my clothes over the years at thrift stores and have saved hundreds and probably thousands of dollars doing so.
 - C. Buying things on sale or from “scratch and dent” retailers can save a lot of money.
 - D. If you pay cash (actual, physical cash) for things, you can often get a discount.
 - i. This goes for products (new and used), lodging (hotels and B&Bs), furniture, cars, houses, medical care, services (mechanic, plumber, etc.), and many other things.
 - ii. Always ask for a discount.
 - E. Learn to negotiate, especially on larger purchases.
 - i. “Just start with the assumption that you can get anything at a discount. Assume that the sticker or sales tag says, ‘Price starting at:’ before the actual listed price. It’s the starting point. It’s not the final price. Get it into your head that everything in every store in every city in the world is negotiable. You just have to ask. You have to make it a way of life.” (Dave Ramsey, *Dave Ramsey’s Complete Guide to Money*, p. 178-179)
 - ii. Ramsey’s seven basic rules of negotiating
 - (i) Always tell the absolute truth.
 1. Never deceive when negotiating (**Pro 20:14**).
 2. This applies to buying or selling.
 - (ii) Use the power of cash.
 - (iii) Understand and use “walk away” power.
 - (iv) Shut up! Don’t talk too much. (**Pro 17:27-28; Pro 29:11**)
 - (v) “That’s not good enough!”
 - (vi) Good guy, bad guy.
 1. This is what sales reps do when they “go to talk to the manager” and come back with a number.
 2. They try to position themselves as the “good guy” between you and the “bad guy” manager.
 3. Be aware of this when dealing with sales reps.
 - (vii) “If I” take-away technique.
 1. “This one can be fun, because you never know what you get out of it. You use this one near the end of the deal, after you’ve pretty much figured out that the price has gotten as low as it can go. That’s when you say, ‘Okay, if I take the car for that price, you’ve got to throw in new wipers and floor mats.’ Or, ‘If I take the house for that price, you’ll have to cover the closing costs.’ The point is to agree to the price, but then throw something else into the deal.” (Dave Ramsey, *Dave Ramsey’s Complete Guide to Money*, p. 186)